

THE US-CHINA BUSINESS COUNCIL
美中贸易全国委员会

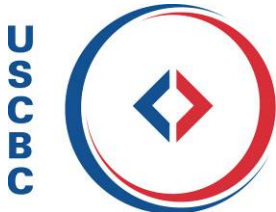
US Exports to China by State

2000–10



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Executive Summary

Exports to China are a vital part of the US economy

- Exports to China are a vital part of the US economic recovery—and of sustained economic health. China is the third-largest US export market, and it continues to expand rapidly. As a buyer of US goods, China ranks behind only Canada and Mexico—our two immediate neighbors with whom the United States has a free-trade agreement.
- In 2010, exports to China rose 32 percent—faster than export growth to any of the US top-five export destinations. Top exports to China in 2010 were computers and electronics, agricultural products, chemicals, transportation equipment, and non-electrical machinery.
- Taking a longer view, total US exports to China from 2000 to 2010 rose from \$16.2 billion to \$91.9 billion, up 468 percent. Total US exports to the rest of the world increased only 55 percent during this period.
- The nearly \$76 billion increase in exports to China during 2000–10 exceeded growth in every other market for US goods and farm products. US exports to Canada and Mexico rose \$69.3 billion and \$52 billion, respectively. Brazil was a distant fourth with just a \$20 billion increase.
- Smaller US companies are finding growth in China, too. China is the third-largest export market for American small- and medium-sized enterprises (SMEs), with sales reaching \$23.5 billion in 2008 or more than one-third of all US exports to China that year. Include Hong Kong, and the total rises to just shy of \$33 billion, making it equivalent to all US exports to Brazil and more than America’s total exports to France that year.
- President Barack Obama’s National Export Initiative, announced in January 2010, aims to double total US exports by 2014—a target that requires a 15 percent annual growth rate over five years. China was among the countries that, in the first year of the initiative, provided more than twice the 15 percent annualized growth requirement. In fact, China is the only major US export market to have consistently met or exceeded the necessary rate since 2000.

States across the country are benefitting from exports to China

- Forty-seven states have registered at least triple-digit export growth to China since 2000, far outpacing their export growth to the rest of the world. Seventeen of those states have experienced quadruple-digit growth. Thirty states now count China as one of their top three export markets. The list of top 15 state exporters to China in 2010 includes states not usually thought of as benefitting from trade with China: Michigan, New York, North Carolina, Ohio, Pennsylvania, South Carolina, and Tennessee.

- Twenty-four states exported more than \$1 billion to China in 2010. That is more than three times the number of states that exported at that level just five years ago (only seven states exported more than \$1 billion to China in 2005).
- Even states with smaller export volumes to China are benefitting. Over the 2000–10 period, exports from states such as Delaware, Montana, Nevada, Utah, and Vermont rose faster than those of the top 15 exporters.

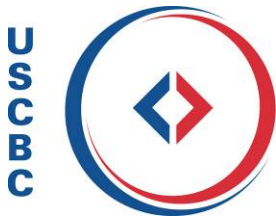
But more can be done to increase our exports

- Despite the substantial increase in US exports to China, America's share of imports into China has fallen to 7 percent from 10 percent in 2000, making the United States only the fifth-largest source of imports there. A worthy sub-goal of President Obama's National Export Initiative should be to reclaim a 10 percent share of China's imports by 2014. To help American companies accomplish this goal, policy makers should increase the capacity and resources of US trade agencies:
 - **Foreign Commercial Service** To help companies, especially SMEs, find more export opportunities;
 - **Export-Import Bank** To make support of US exports to China its top priority;
 - **Office of the US Trade Representative** To better understand and remove market access barriers that restrict even greater US exports; and
 - **State and Local Initiatives** To support further engagement and business development between American and Chinese cities and states, where most business activity takes place.

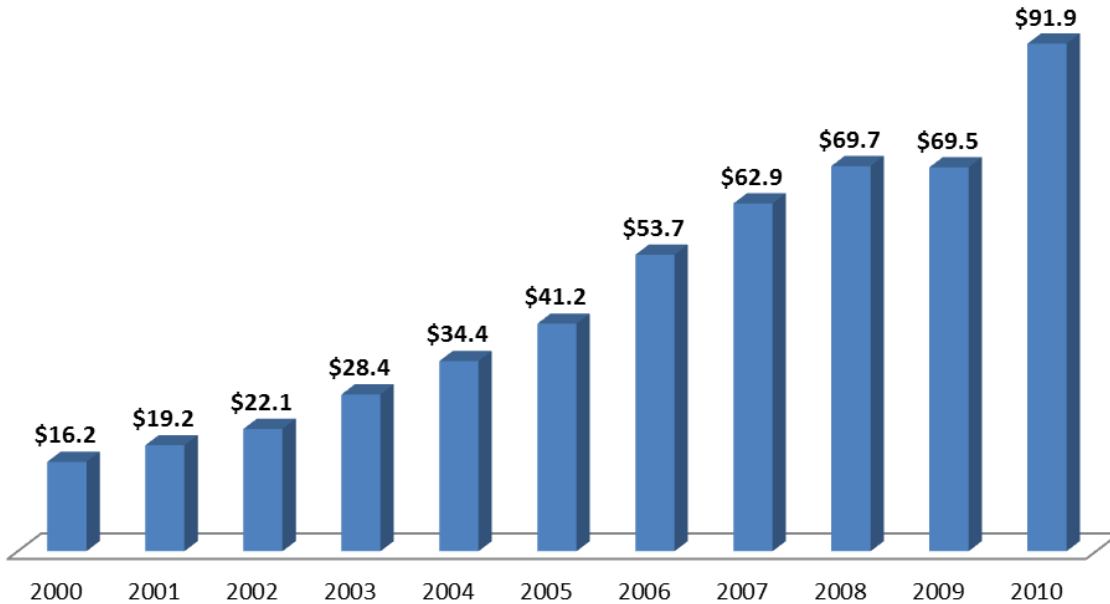


Notes on the 2000–10 Edition

- All data used for this and all previous editions of the report come from the US Department of Commerce, Bureau of the Census. Prior to 2007, the Trade Statistics Express database operated by the US International Trade Administration was the basis for the report. The 2000–07, 2000–08, 2000–09, and 2000–10 editions are based on the Census Bureau’s USA Trade Online database. Any differences reflect minor Census Bureau data revisions.
- The national export totals include the export data for each state and for Washington, DC, US Territories, and “unassigned” exports.
- The report shows 11 years of data. The year 2000 is included because it was the last full year of data prior to China’s early entry into the World Trade Organization and serves as a benchmark for the record of US export growth since that important milestone.



US Exports to China (\$ billion)



Growth in US Exports, 2000–2010

Exports to China: 468%
Exports to Rest of World: 55%

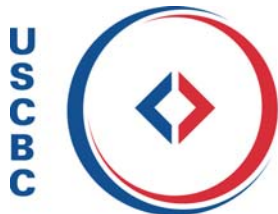
Top US Export Markets, 2010

1. Canada	\$248.2 billion
2. Mexico	\$163.3 billion
3. China	\$91.9 billion
4. Japan	\$60.5 billion
5. United Kingdom	\$48.5 billion

Top US Exports to China, 2010

1. Computers & Electronics	\$15.3 billion
2. Crop Production	\$13.8 billion
3. Chemicals	\$11.8 billion
4. Transportation Equipment	\$10.6 billion
5. Machinery (except Electrical)	\$9.3 billion

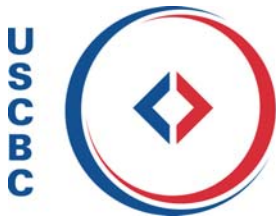
China is the United States' 3rd-largest export market



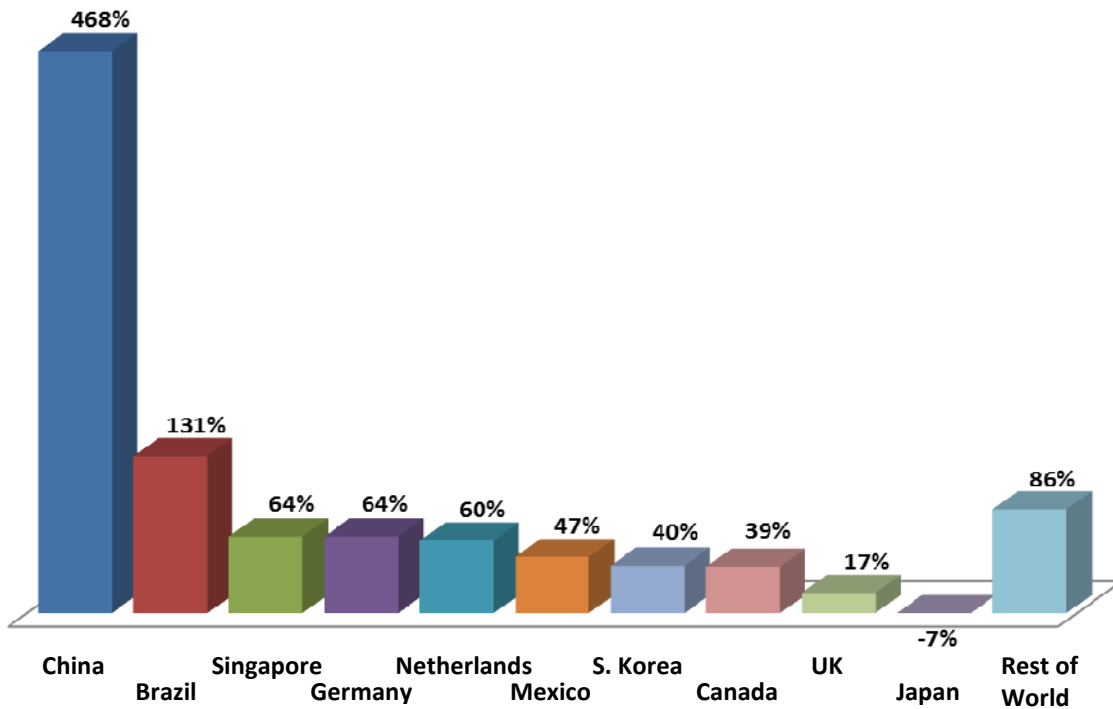
Top US Export Markets in 2010 (\$ billion)

China and Hong Kong Listed Separately			China and Hong Kong Combined		
Country	Total	Growth 2009–10	Country	Total	Growth 2009–10
1. Canada	\$248.2	21.3%	1. Canada	\$248.2	21.3%
2. Mexico	\$163.3	26.7%	2. Mexico	\$163.3	26.7%
3. China	\$91.9	32.2%	3. China & Hong Kong	\$118.4	30.8%
4. Japan	\$60.5	18.4%	4. Japan	\$60.5	18.4%
5. United Kingdom	\$48.5	6.1%	5. United Kingdom	\$48.5	6.1%
6. Germany	\$48.2	11.3%	6. Germany	\$48.2	11.3%
7. South Korea	\$38.8	35.8%	7. South Korea	\$38.8	35.8%
8. Brazil	\$35.4	35.5%	8. Brazil	\$35.4	35.5%
9. The Netherlands	\$35.0	8.5%	9. The Netherlands	\$35.0	8.5%
10. Singapore	\$29.1	31.1%	10. Singapore	\$29.1	31.1%

- China is not just a source of imports; it is also the third-largest US export market and continues to expand rapidly. As a buyer of US goods, China ranks behind only Canada and Mexico—two immediate neighbors with whom the United States has a free-trade agreement.
- Exports to China are a vital part of the US economic recovery effort. In 2010, exports to China rose faster than exports to any of the US top-five export destinations.
- President Barack Obama’s National Export Initiative, announced in January 2010, aims to double total US exports by 2014—a target that requires a 15 percent annual growth rate to meet. China was among the countries that, in the first year of the initiative, provided more than twice the 15 percent annualized growth requirement. In fact, China is the only major US export market to have consistently met or exceeded the necessary rate since 2000.
- When US export totals to Hong Kong, a significant throughpoint for US goods destined for China, are combined with US exports to China, the 2010 export figure jumps to **\$118.4 billion**.



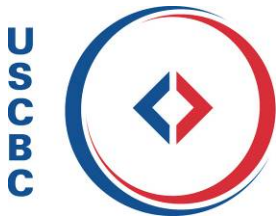
Growth in US Exports to Top 10 Markets, 2000–10



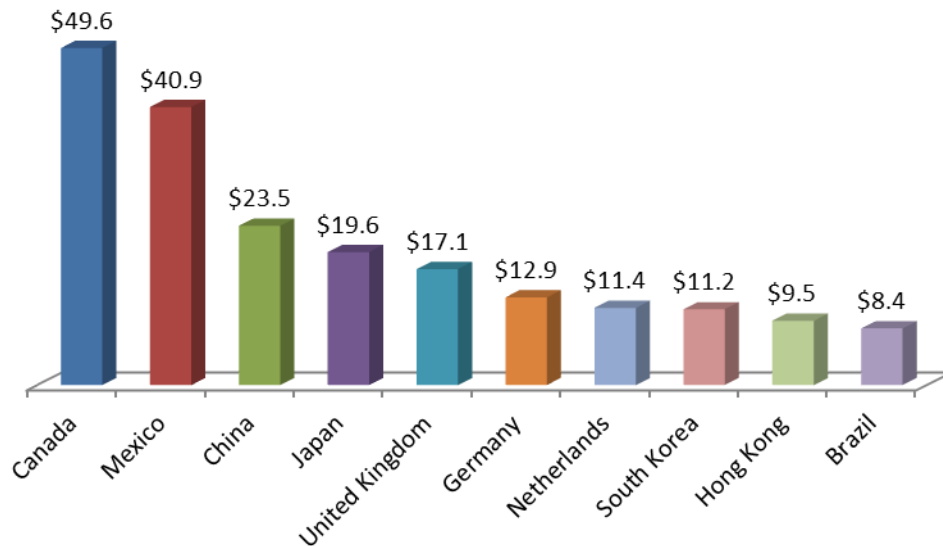
US exports to China far outperformed exports to other markets.

- US exports to China since 2000—the last full year before China’s entry into the World Trade Organization—have risen at a significantly faster rate than US exports to any other major export market. Computers and electronics, crop production, chemicals, transportation equipment, and non-electrical machinery were the largest US exports to China last year.
- Growth in the other top US export markets in the 2000–10 period has been significantly slower.
- Comparing growth in the value of exports between 2000 and 2010, China was the largest contributor to export growth of any US trading partner. US exports to China in 2010 were \$75.7 billion higher than in 2000. Canada and Mexico followed with increases of \$69.3 billion and \$52 billion, respectively. Brazil was a distant fourth with just a \$20 billion increase.

Note: Ranking is based on export data for 2010, comparing the top 10 markets for US exports. “Rest of World” calculation is based on all combined exports to all remaining markets for US exports in 2010.



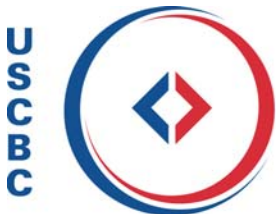
Top 10 US Export Markets for Small- and Medium-Sized Companies, 2008 (\$ billion)



China and Hong Kong combined are a \$33 billion market for US small- and medium-sized enterprises.

Source: US Department of Commerce

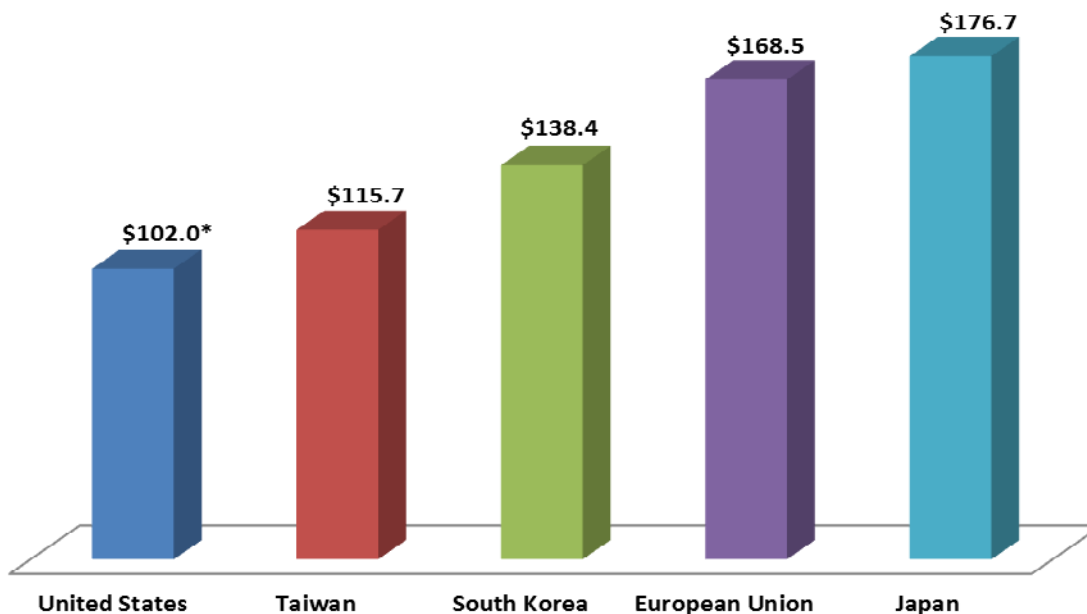
- China is the third-largest export market for US small- and medium-sized enterprises, with sales reaching \$23.5 billion in 2008 or more than one-third of all US exports to China that year. Include Hong Kong, and the total rises to just shy of \$33 billion. That's equivalent to all US exports to Brazil and more than America's *total* exports to France that year.
- Smaller and mid-sized firms also account for 35 percent of total US exports to China, which is slightly better than the 31 percent of their share of American exports to the rest of the world. A total of 27,742 small and mid-sized firms from across America exported to China in 2008.
- Though small and mid-sized companies are already benefitting from the rise of China as an export destination, we think the United States should aim to do even better. Many companies face challenges that would be less daunting if supported by an expanded US Commercial Service presence in booming Chinese second- and third-tier cities, and by ensuring the US Ex-Im Bank prioritizes lending to support American export sales.



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Top-Five PRC Import Sources, 2010 (\$ billion)



The United States is only China's 5th-largest source of imports.

- Taiwan, South Korea, the European Union, and Japan all export more goods to China than the United States.
- Despite substantial increases in US exports to China, the US share of PRC imports has fallen to 7 percent from 10 percent in 2000. A worthy sub-goal of President Obama's National Export Initiative should be to reclaim a 10 percent share of China's imports by 2014.
- To accomplish this goal, policy makers should increase the capacity of US trade agencies:
 - **Foreign Commercial Service** To help companies, especially small- and medium-sized enterprises, find more export opportunities.
 - **Export-Import Bank** To make support of US exports to China its top priority.
 - **Office of the US Trade Representative** To better protect American interests by challenging additional market access barriers that restrict US exports.
 - **State and Local Initiatives** To foster business development between American and Chinese cities and states in order to promote export and job growth.

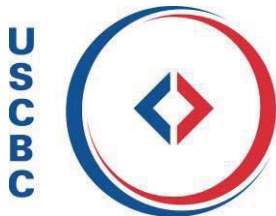
*Note: The value of PRC imports from the United States is higher than US exports to China because of several data discrepancies between US and PRC trade statistics, including shipping costs, methodological differences, and tariffs that are applied as goods pass through other customs territories on their way to China.



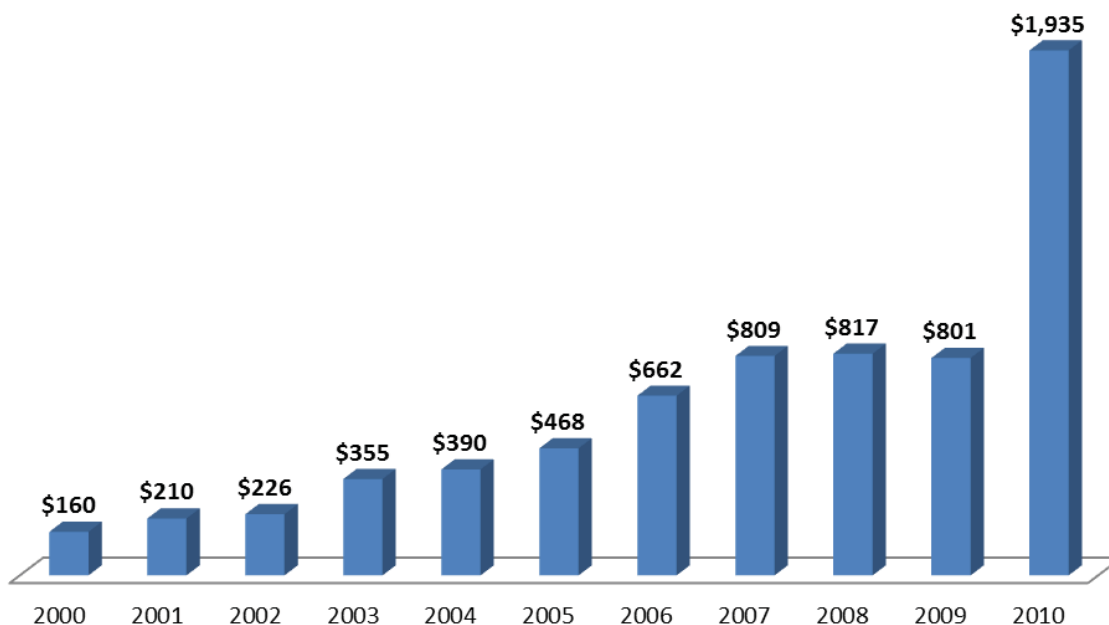
Top US State Exporters to China, 2010

State	Exports	2000–10 Growth
1. California	\$12.5 billion	252%
2. Washington	\$10.3 billion	442%
3. Texas	\$10.3 billion	606%
4. Louisiana	\$6.5 billion	507%
5. Oregon	\$4.0 billion	1,227%
6. New York	\$3.4 billion	333%
7. Illinois	\$3.2 billion	496%
8. Pennsylvania	\$2.7 billion	869%
9. Georgia	\$2.4 billion	632%
10. Ohio	\$2.3 billion	686%
11. North Carolina	\$2.2 billion	539%
12. Massachusetts	\$2.2 billion	337%
13. Michigan	\$2.2 billion	930%
14. South Carolina	\$2.2 billion	1,596%
15. Alabama	\$1.9 billion	1,106%

- Forty-seven states have registered at least triple-digit export growth to China since 2000, far outpacing exports to the rest of the world. Seventeen of those states have experienced quadruple-digit growth.
- Total US exports to China from 2000 to 2010 rose 468 percent, rising from \$16.2 billion to \$91.9 billion; total US exports to the rest of the world increased only 55 percent during this period.
- Twenty-four states—nearly half of American states—exported more than \$1 billion to China in 2010, and another 9 states exported more than \$500 million.
- The list of top 15 state exporters to China in 2010 includes states not usually thought of as benefitting from trade with China—Michigan, New York, North Carolina, Ohio, Pennsylvania, South Carolina, and Tennessee.
- Over the 2000–10 period, the exports of a few states with smaller export volumes to China—including Delaware, Montana, Nevada, Utah, and Vermont—rose faster than the exports of the top 15 exporters.



Alabama Exports to China (\$ million)



Growth in Alabama Exports, 2000–2010

Exports to China: 1,106%
Exports to Rest of World: 90%

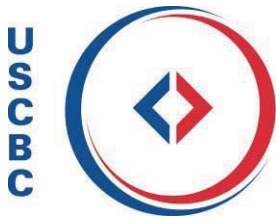
Alabama's Top Export Markets, 2010

1. Canada	\$3.2 billion
2. China	\$1.9 billion
3. Germany	\$1.8 billion
4. Mexico	\$1.1 billion
5. Brazil	\$662 million

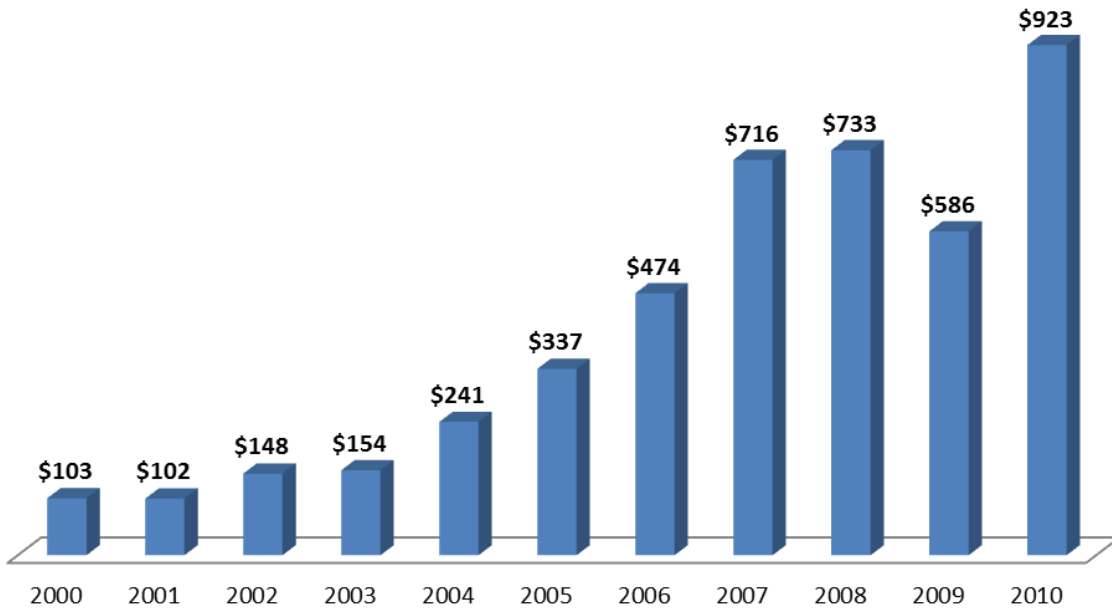
Alabama's Top Exports to China, 2010

1. Transportation Equipment	\$580 million
2. Chemicals	\$554 million
3. Crop Production	\$396 million
4. Machinery (except Electrical)	\$123 million
5. Paper Products	\$73 million

China is Alabama's 2nd-largest export market



Alaska Exports to China (\$ million)



Growth in Alaska Exports, 2000–2010

Exports to China: 795%
Exports to Rest of World: 37%

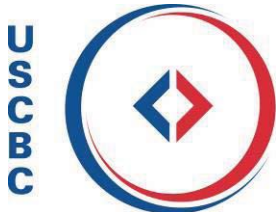
Alaska's Top Export Markets, 2010

1. Japan	\$1.2 billion
2. China	\$923 million
3. South Korea	\$477 million
4. Canada	\$385 million
5. Switzerland	\$211 million

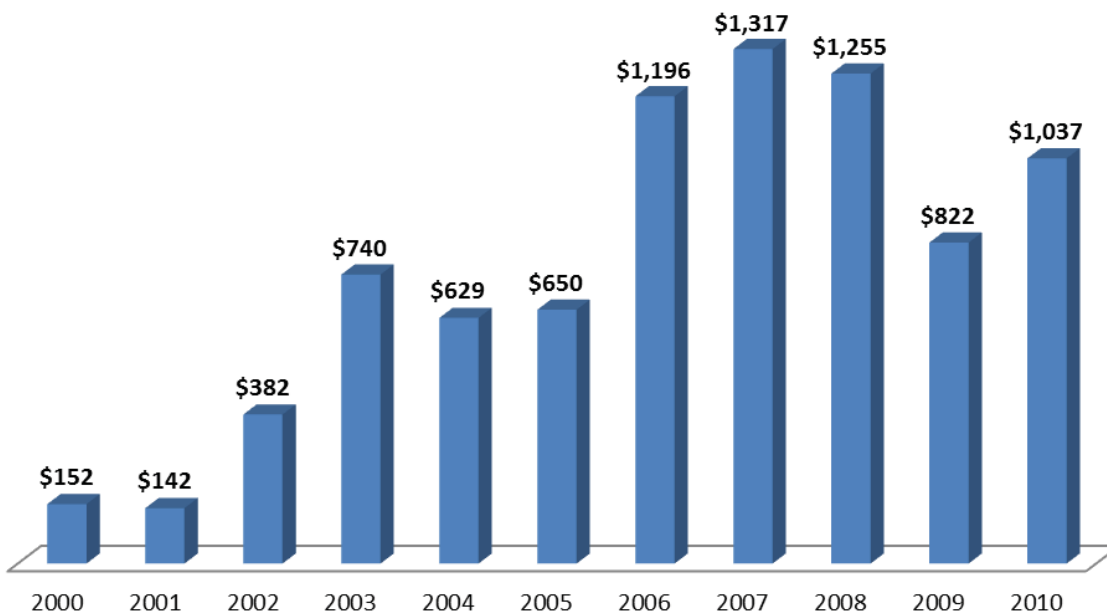
Alaska's Top Exports to China, 2010

1. Seafood Products	\$550 million
2. Minerals & Ores	\$308 million
3. Forestry Products	\$58 million
4. Processed Foods	\$1 million
5. Computers & Electronics	\$1 million

China is Alaska's 2nd-largest export market



Arizona Exports to China (\$ million)

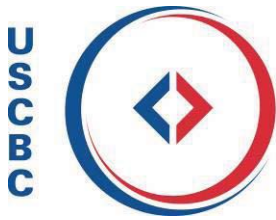


Growth in Arizona Exports, 2000–2010
 Exports to China: 582%
 Exports to Rest of World: 3%

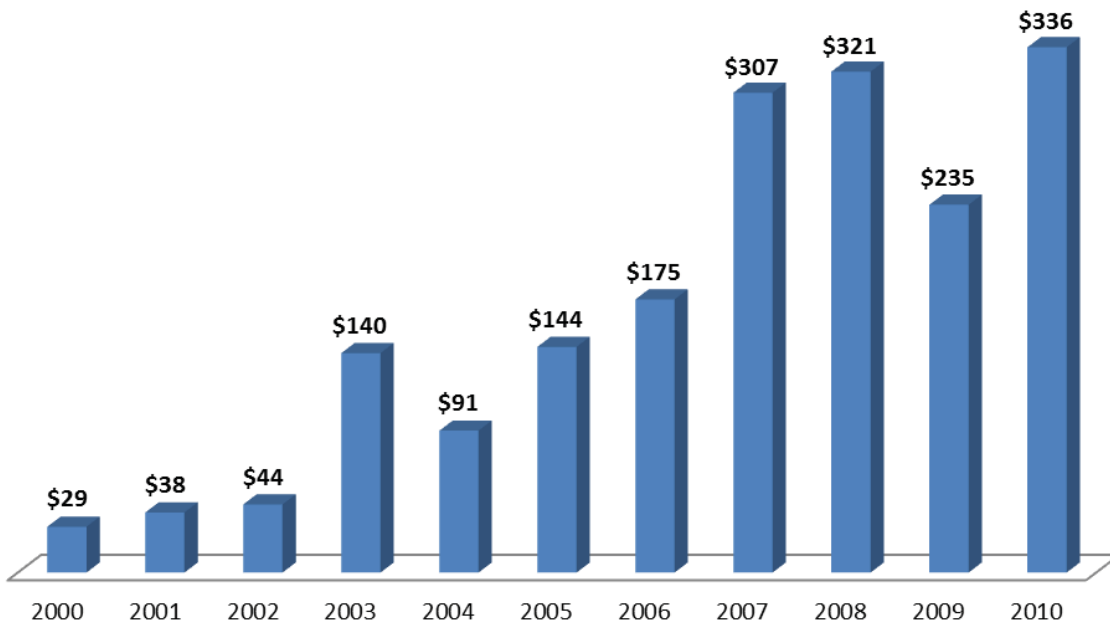
Arizona's Top Export Markets, 2010	
1. Mexico	\$5.1 billion
2. Canada	\$2.0 billion
3. China	\$1.0 billion
4. Germany	\$663 million
5. Singapore	\$660 million

Arizona's Top Exports to China, 2010	
1. Computers & Electronics	\$573 million
2. Minerals & Ores	\$123 million
3. Crop Production	\$111 million
4. Machinery (except Electrical)	\$73 million
5. Transportation Equipment	\$41 million

China is Arizona's 3rd-largest export market



Arkansas Exports to China (\$ million)



Growth in Arkansas Exports, 2000–2010

Exports to China: 1,046%
Exports to Rest of World: 88%

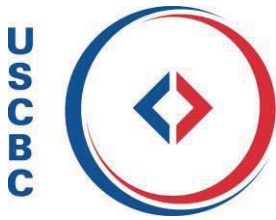
Arkansas' Top Export Markets, 2010

1. Canada	\$1.3 billion
2. Mexico	\$544 million
3. Japan	\$343 million
4. China	\$336 million
5. United Kingdom	\$168 million

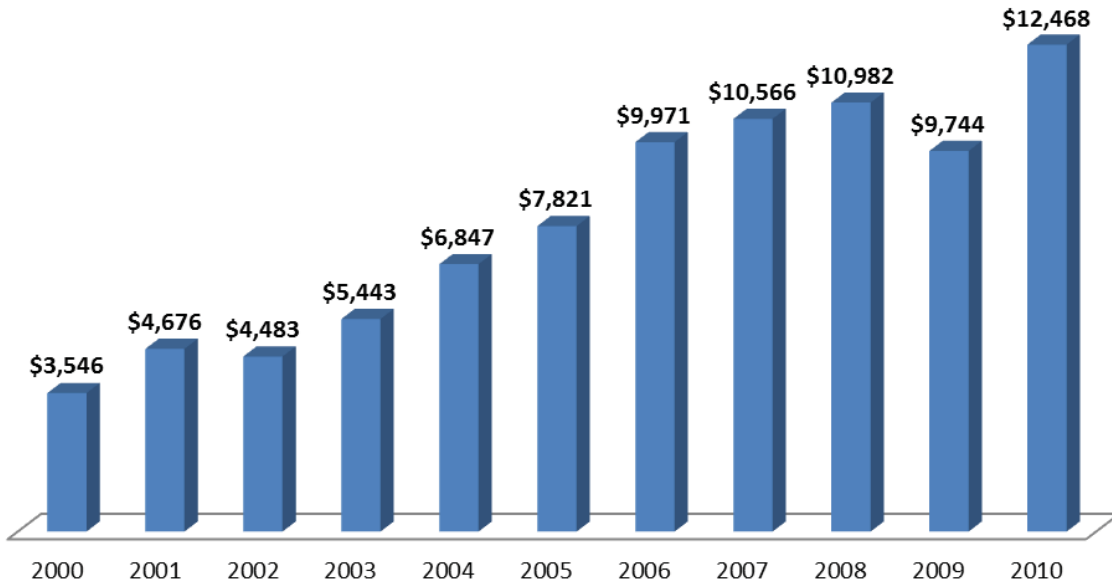
Arkansas' Top Exports to China, 2010

1. Crop Production	\$116 million
2. Chemicals	\$62 million
3. Transportation Equipment	\$54 million
4. Computers & Electronics	\$33 million
5. Electrical Equipment	\$19 million

China is Arkansas' 4th-largest export market



California Exports to China (\$ million)



Growth in California Exports, 2000–2010

Exports to China: 252%
 Exports to Rest of World: 13%

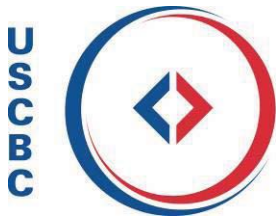
California's Top Export Markets, 2010

1. Mexico	\$21.0 billion
2. Canada	\$16.1 billion
3. China	\$12.5 billion
4. Japan	\$12.2 billion
5. South Korea	\$8.0 billion

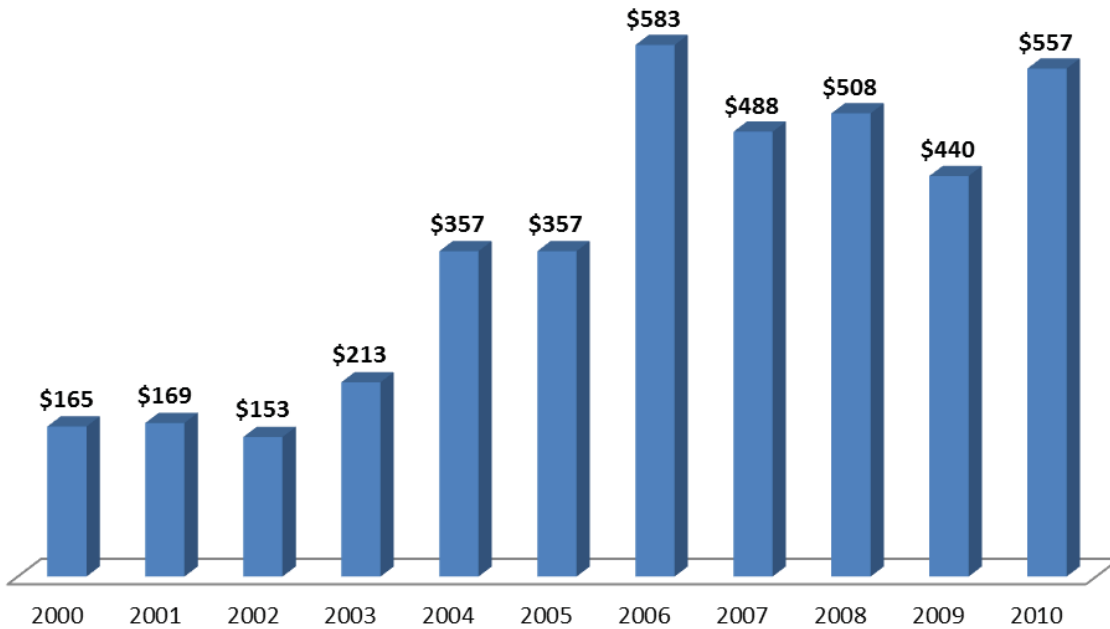
California's Top Exports to China, 2010

1. Computers & Electronics	\$3.8 billion
2. Waste & Scrap	\$2.3 billion
3. Machinery (except Electrical)	\$1.4 billion
4. Transportation Equipment	\$1.3 billion
5. Chemicals	\$895 million

China is California's 3rd-largest export market



Colorado Exports to China (\$ million)



Growth in Colorado Exports, 2000–2010

Exports to China: 239%
Exports to Rest of World: -5%

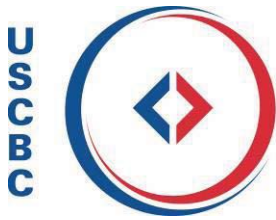
Colorado's Top Export Markets, 2010

1. Canada	\$1.6 billion
2. Mexico	\$590 million
3. China	\$557 million
4. The Netherlands	\$333 million
5. Germany	\$320 million

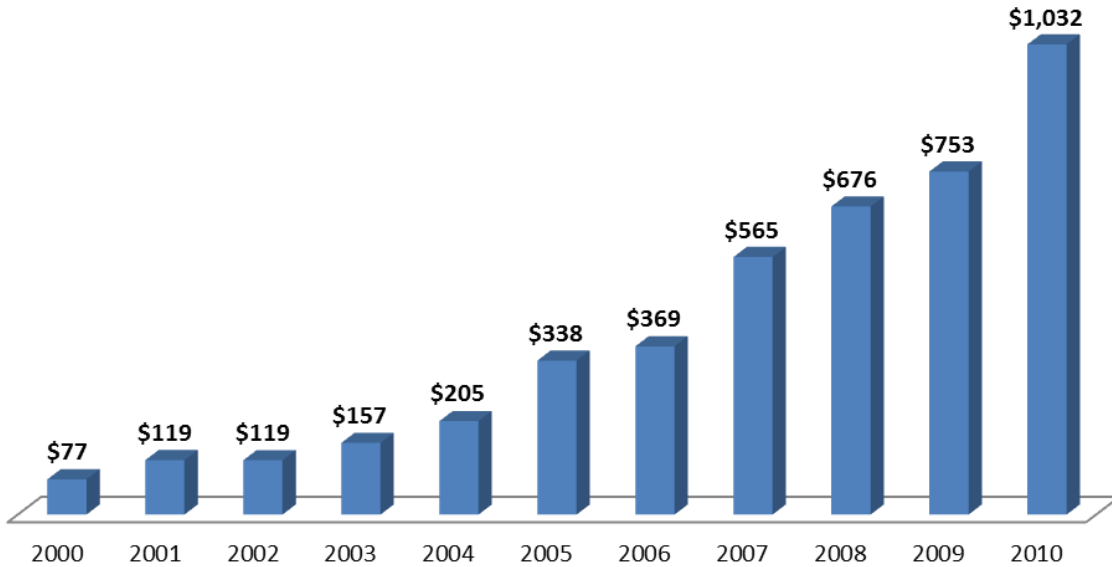
Colorado's Top Exports to China, 2010

1. Computers & Electronics	\$157 million
2. Waste & Scrap	\$89 million
3. Processed Foods	\$80 million
4. Chemicals	\$75 million
5. Machinery (except Electrical)	\$68 million

China is Colorado's 3rd-largest export market



Connecticut Exports to China (\$ million)



Growth in Connecticut Exports, 2000–2010

Exports to China: 1,237%
Exports to Rest of World: 88%

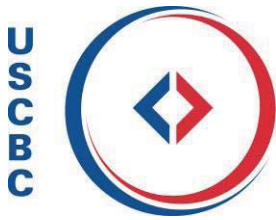
Connecticut's Top Export Markets, 2010

1. France	\$2.2 billion
2. Canada	\$1.6 billion
3. Germany	\$1.3 billion
4. China	\$1.0 billion
5. Mexico	\$984 million

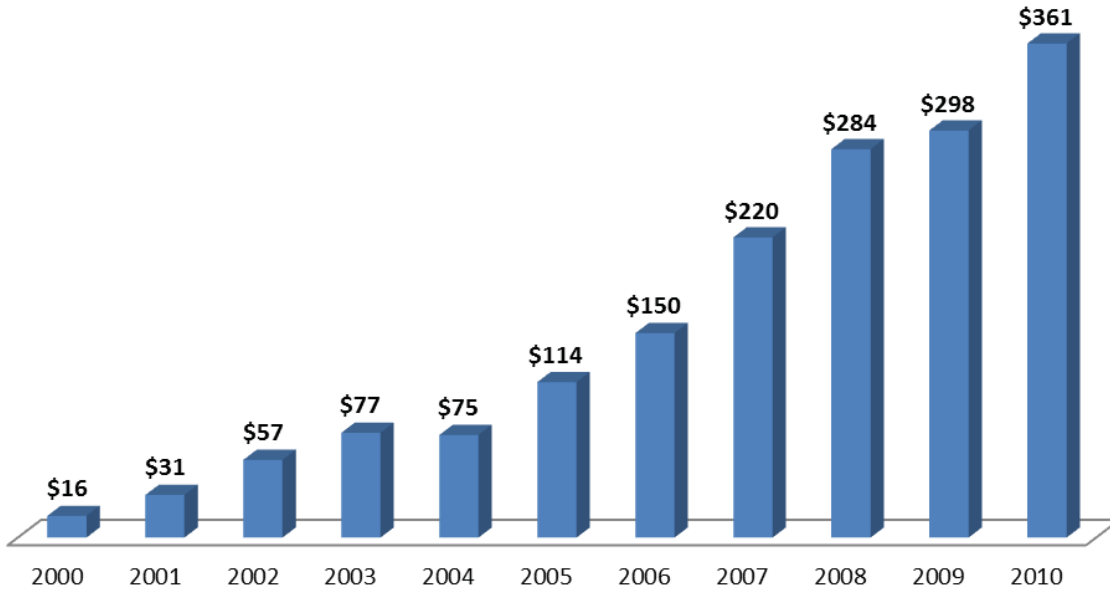
Connecticut's Top Exports to China, 2010

1. Transportation Equipment	\$239 million
2. Crop Production	\$236 million
3. Waste & Scrap	\$83 million
4. Machinery (except Electrical)	\$82 million
5. Computers & Electronics	\$79 million

China is Connecticut's 4th-largest export market



Delaware Exports to China (\$ million)



Growth in Delaware Exports, 2000–2010

Exports to China: 2,180%
Exports to Rest of World: 111%

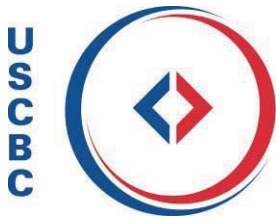
Delaware's Top Export Markets, 2010

1. Canada	\$1.3 billion
2. United Kingdom	\$973 million
3. China	\$361 million
4. Japan	\$339 million
5. Germany	\$298 million

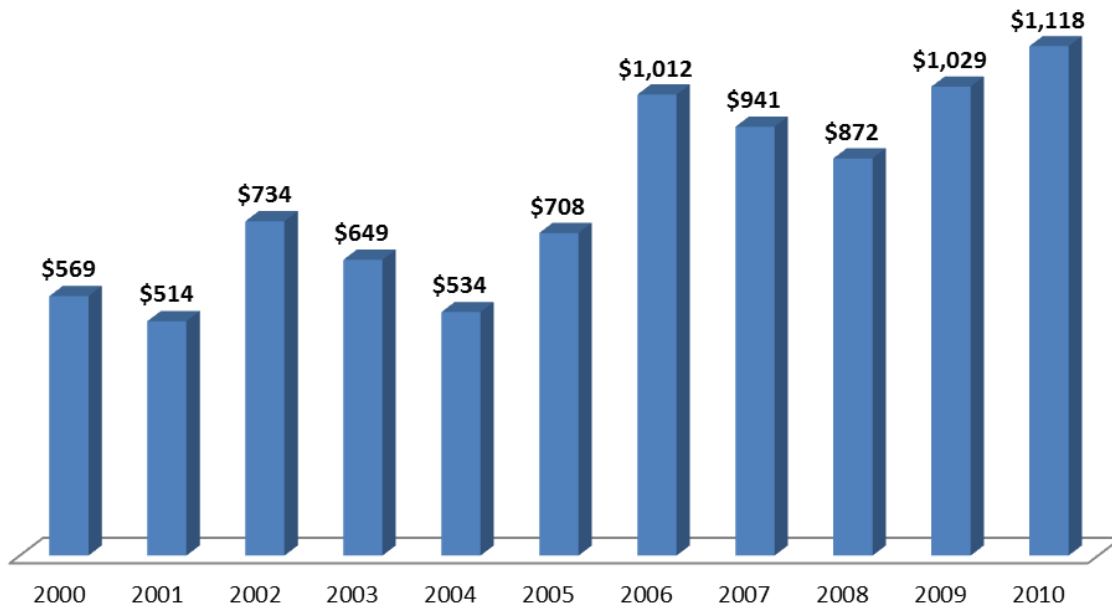
Delaware's Top Exports to China, 2010

1. Computers & Electronics	\$136 million
2. Chemicals	\$77 million
3. Machinery (except Electrical)	\$49 million
4. Processed Foods	\$43 million
5. Plastics & Rubber Products	\$26 million

China is Delaware's 3rd-largest export market



Florida Exports to China (\$ million)



Growth in Florida Exports, 2000–2010

Exports to China: 96%
 Exports to Rest of World: 108%

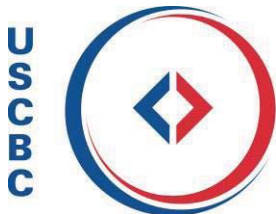
Florida's Top Export Markets, 2010

1. Switzerland	\$5.0 billion
2. Brazil	\$4.7 billion
3. Canada	\$3.9 billion
4. Venezuela	\$3.5 billion
16. China	\$1.1 billion

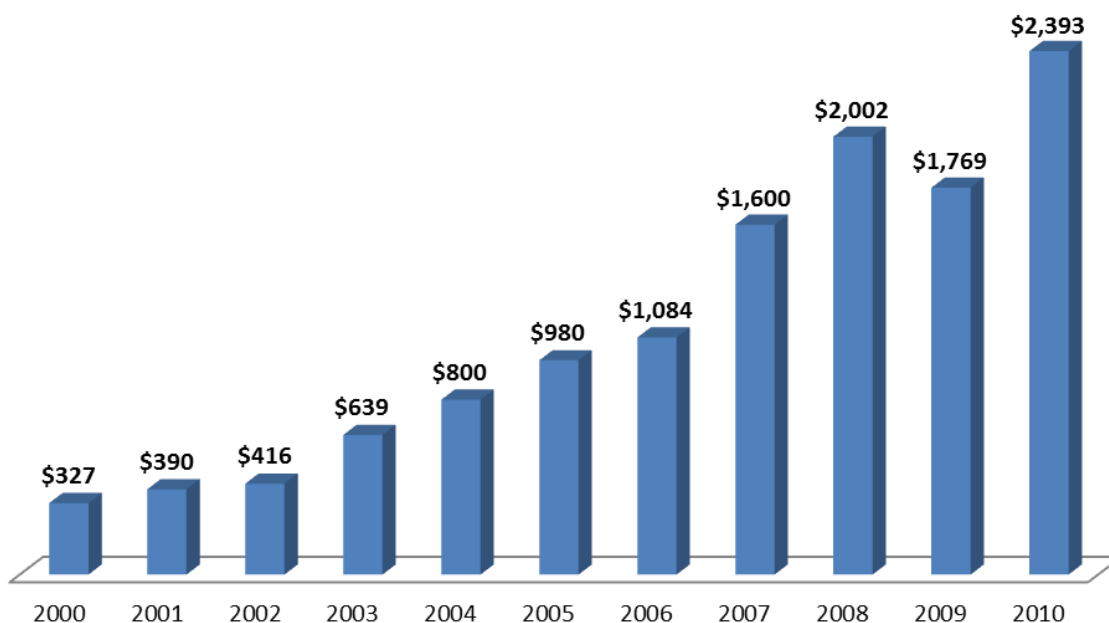
Florida's Top Exports to China, 2010

1. Waste & Scrap	\$390 million
2. Chemicals	\$175 million
3. Transportation Equipment	\$157 million
4. Computers & Electronics	\$126 million
5. Processed Foods	\$63 million

China is Florida's 16th-largest export market



Georgia Exports to China (\$ million)



Growth in Georgia Exports, 2000–2010

Exports to China: 632%
Exports to Rest of World: 80%

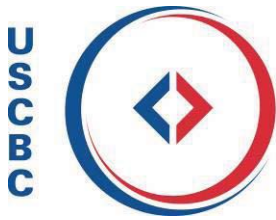
Georgia's Top Export Markets, 2010

1. Canada	\$4.9 billion
2. China	\$2.4 billion
3. Mexico	\$1.9 billion
4. Japan	\$1.2 billion
5. Germany	\$1.0 billion

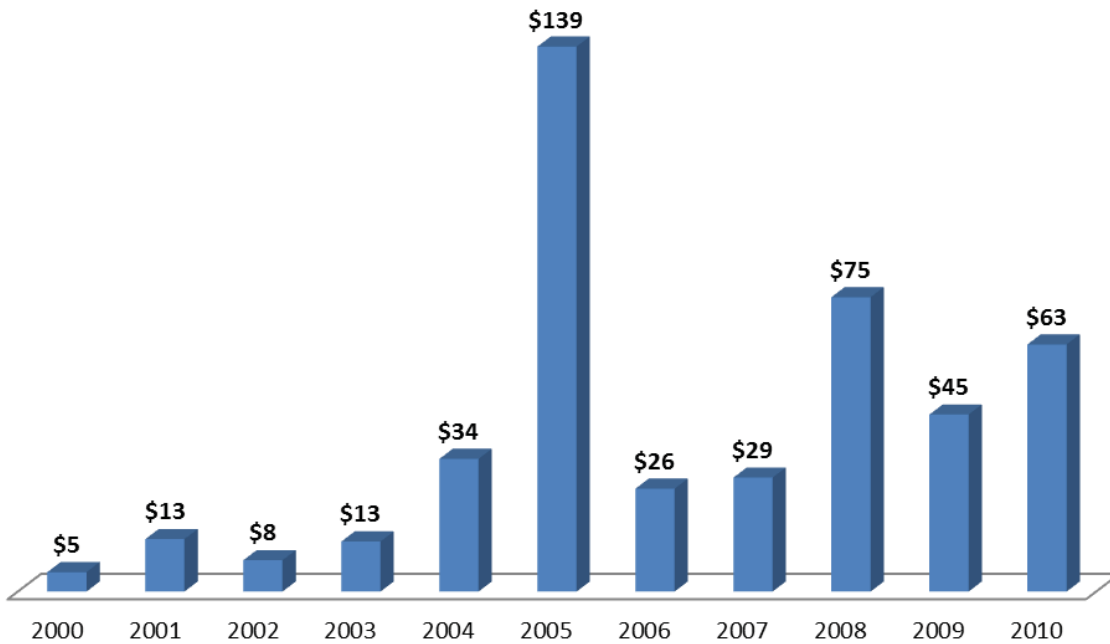
Georgia's Top Exports to China, 2010

1. Paper Products	\$524 million
2. Transportation Equipment	\$433 million
3. Waste & Scrap	\$318 million
4. Chemicals	\$308 million
5. Computers & Electronics	\$160 million

China is Georgia's 2nd-largest export market



Hawaii Exports to China (\$ million)



Growth in Hawaii Exports, 2000–2010

Exports to China: 1,172%
Exports to Rest of World: 63%

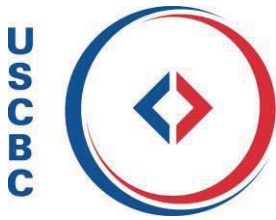
Hawaii's Top Export Markets, 2010

1. Japan	\$148 million
2. Australia	\$140 million
3. The Netherlands	\$85 million
4. Singapore	\$63 million
5. China	\$63 million

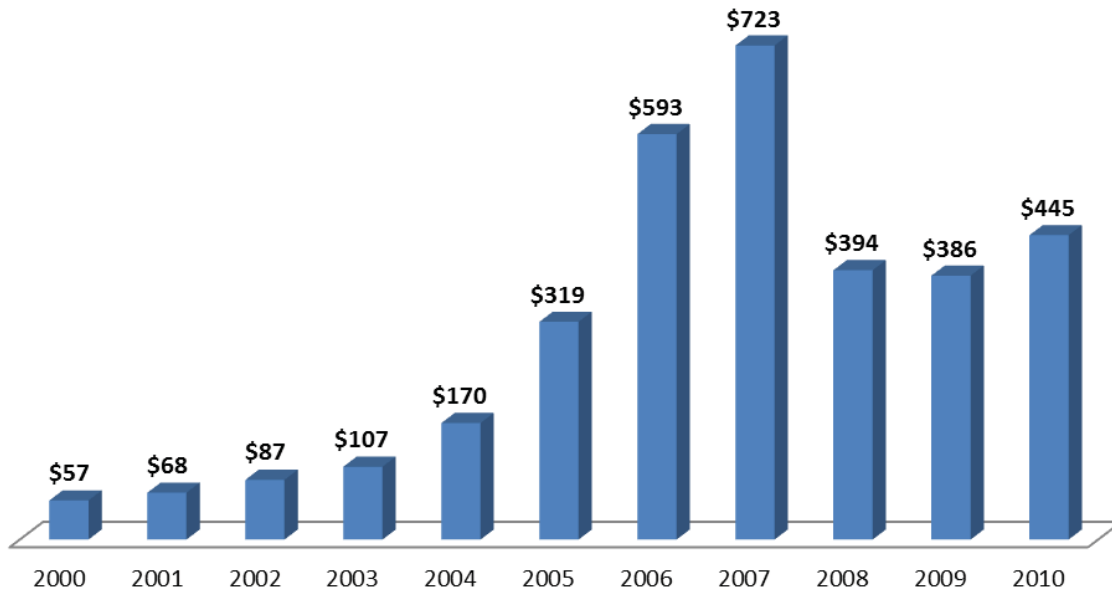
Hawaii's Top Exports to China, 2010

1. Waste & Scrap	\$59 million
2. Seafood Products	\$2 million
3. Computers & Electronics	\$542,000
4. Crop Production	\$434,000
5. Machinery (except Electrical)	\$228,000

China is Hawaii's 5th-largest export market



Idaho Exports to China (\$ million)



Growth in Idaho Exports, 2000–2010

Exports to China: 679%
Exports to Rest of World: 34%

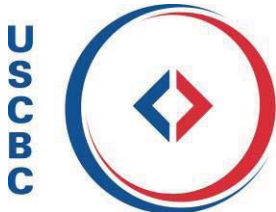
Idaho's Top Export Markets, 2010

1. Canada	\$1.2 billion
2. Singapore	\$797 million
3. Taiwan	\$628 million
4. South Korea	\$502 million
5. China	\$445 million

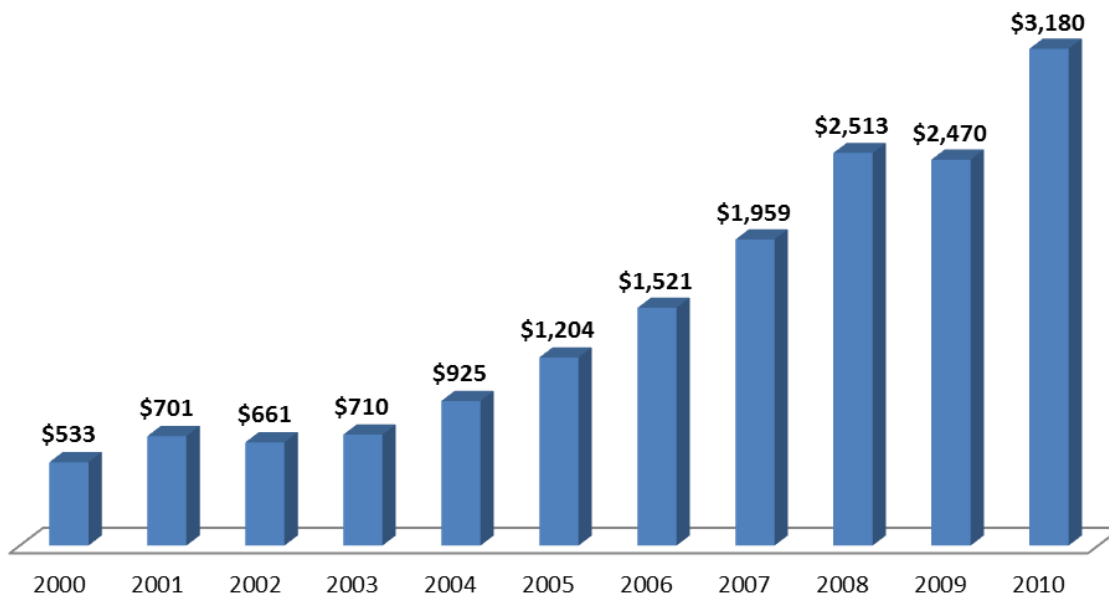
Idaho's Top Exports to China, 2010

1. Computers & Electronics	\$357 million
2. Processed Foods	\$46 million
3. Machinery (except Electrical)	\$18 million
4. Paper Products	\$12 million
5. Crop Production	\$6 million

China is Idaho's 5th-largest export market



Illinois Exports to China (\$ million)

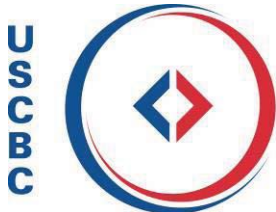


Growth in Illinois Exports, 2000–2010
Exports to China: 496%
Exports to Rest of World: 51%

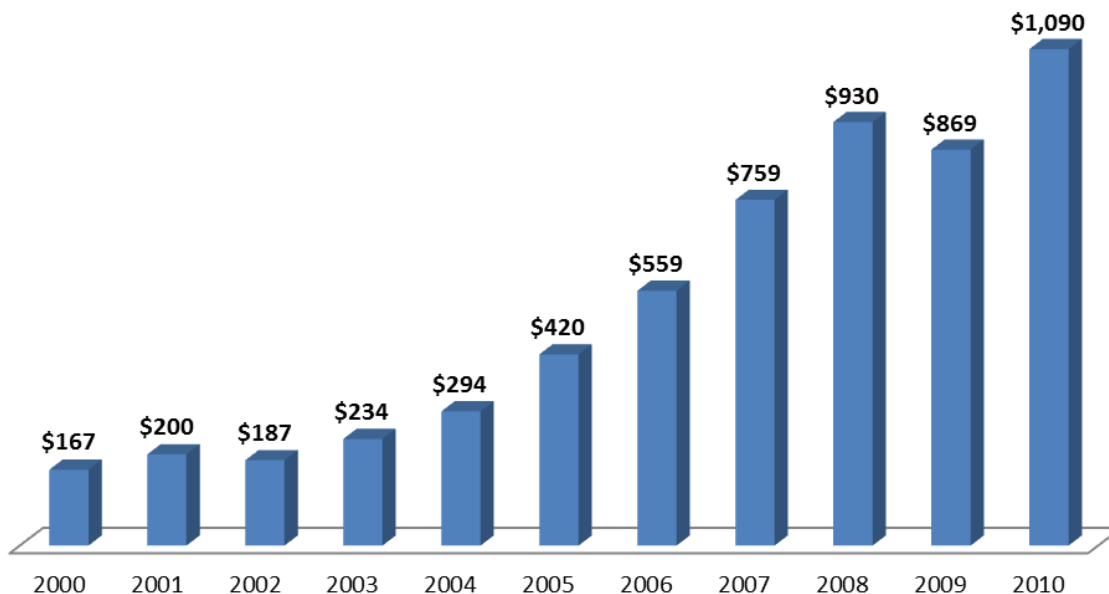
Illinois' Top Export Markets, 2010	
1. Canada	\$14.7 billion
2. Mexico	\$4.3 billion
3. China	\$3.2 billion
4. Australia	\$2.4 billion
5. Germany	\$2.2 billion

Illinois' Top Exports to China, 2010	
1. Machinery (except Electrical)	\$545 million
2. Waste & Scrap	\$442 million
3. Computers & Electronics	\$367 million
4. Transportation Equipment	\$361 million
5. Chemicals	\$335 million

China is Illinois' 3rd-largest export market



Indiana Exports to China (\$ million)

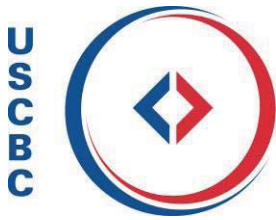


Growth in Indiana Exports, 2000–2010
 Exports to China: 554%
 Exports to Rest of World: 81%

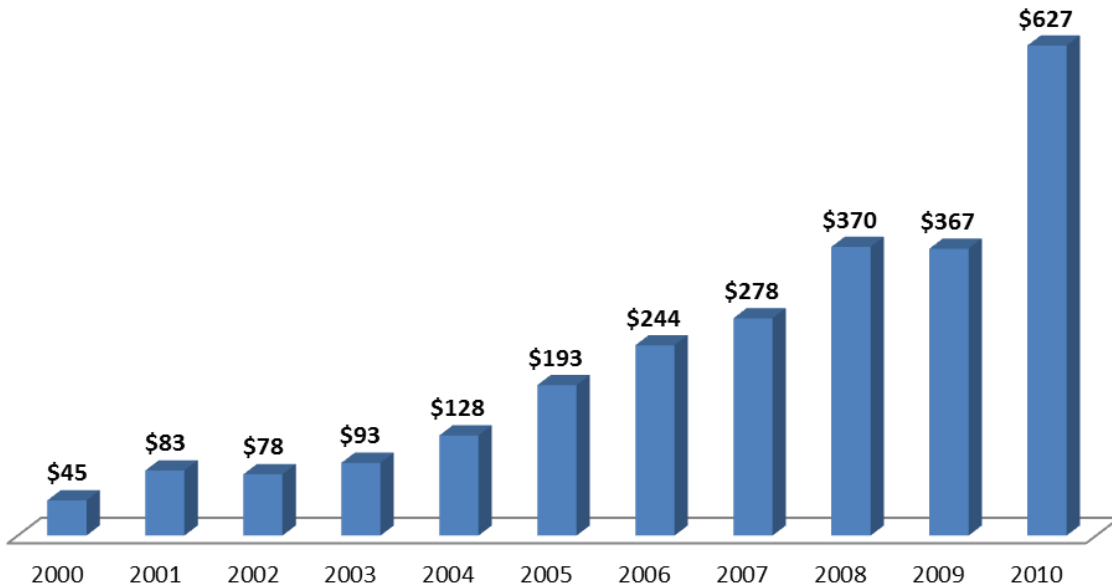
Indiana's Top Export Markets, 2010	
1. Canada	\$10.7 billion
2. Mexico	\$2.6 billion
3. Germany	\$1.8 billion
4. United Kingdom	\$1.5 billion
7. China	\$1.1 billion

Indiana's Top Exports to China, 2010	
1. Machinery (except Electrical)	\$279 million
2. Chemicals	\$221 million
3. Computers & Electronics	\$141 million
4. Transportation Equipment	\$133 million
5. Primary Metal Manufacturing	\$70 million

China is Indiana's 7th-largest export market



Iowa Exports to China (\$ million)

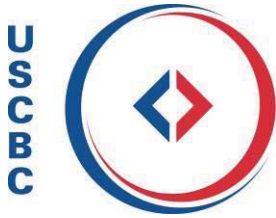


Growth in Iowa Exports, 2000–2010
 Exports to China: 1,293%
 Exports to Rest of World: 132%

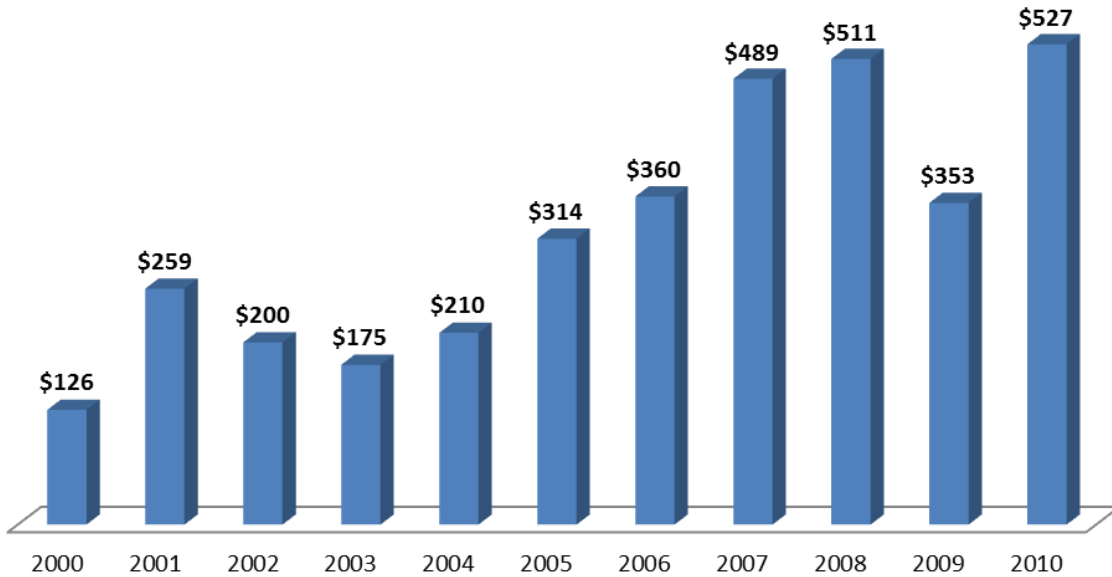
Iowa's Top Export Markets, 2010	
1. Canada	\$3.4 billion
2. Mexico	\$1.8 billion
3. Japan	\$854 million
4. China	\$627 million
5. Germany	\$479 million

Iowa's Top Exports to China, 2010	
1. Crop Production	\$243 million
2. Machinery (except Electrical)	\$105 million
3. Processed Foods	\$70 million
4. Waste & Scrap	\$54 million
5. Chemicals	\$27 million

China is Iowa's 4th-largest export market



Kansas Exports to China (\$ million)



Growth in Kansas Exports, 2000–2010

Exports to China: 319%
Exports to Rest of World: 87%

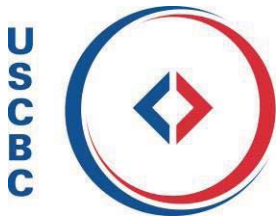
Kansas' Top Export Markets, 2010

1. Canada	\$2.5 billion
2. Mexico	\$1.3 billion
3. Japan	\$585 million
4. China	\$527 million
5. United Kingdom	\$456 million

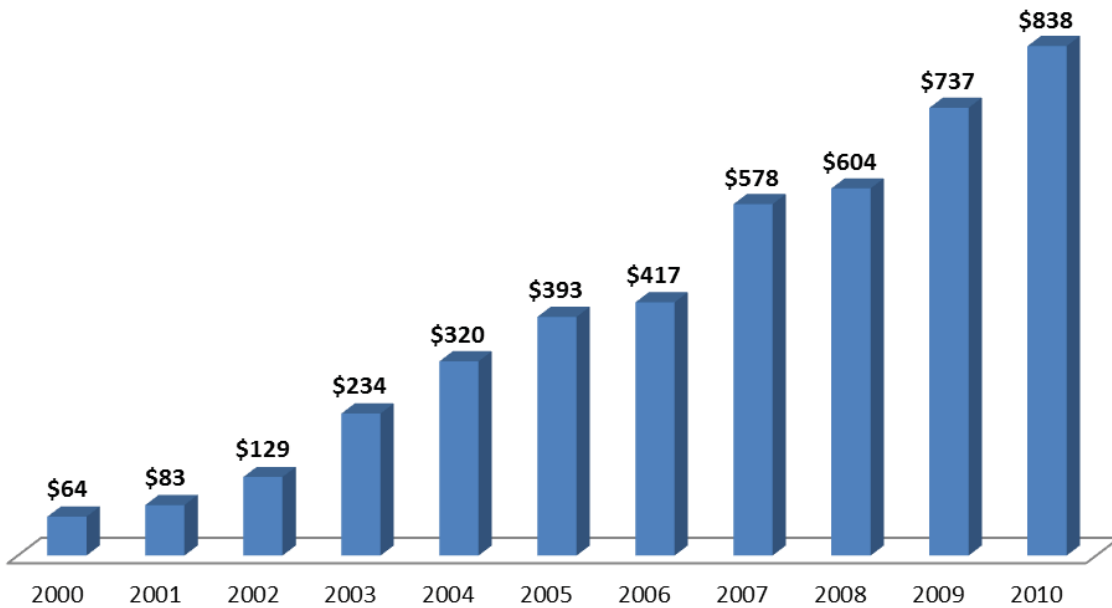
Kansas' Top Exports to China, 2010

1. Processed Foods	\$170 million
2. Transportation Equipment	\$69 million
3. Leather & Related Products	\$55 million
4. Machinery (except Electrical)	\$46 million
5. Waste & Scrap	\$44 million

China is Kansas' 4th-largest export market



Kentucky Exports to China (\$ million)



Growth in Kentucky Exports, 2000–2010

Exports to China: 1,213%
Exports to Rest of World: 94%

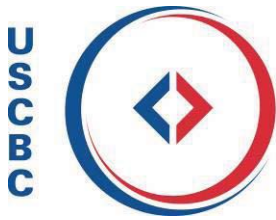
Kentucky's Top Export Markets, 2010

1. Canada	\$5.8 billion
2. United Kingdom	\$1.4 billion
3. Mexico	\$1.3 billion
4. Japan	\$1.2 billion
8. China	\$838 million

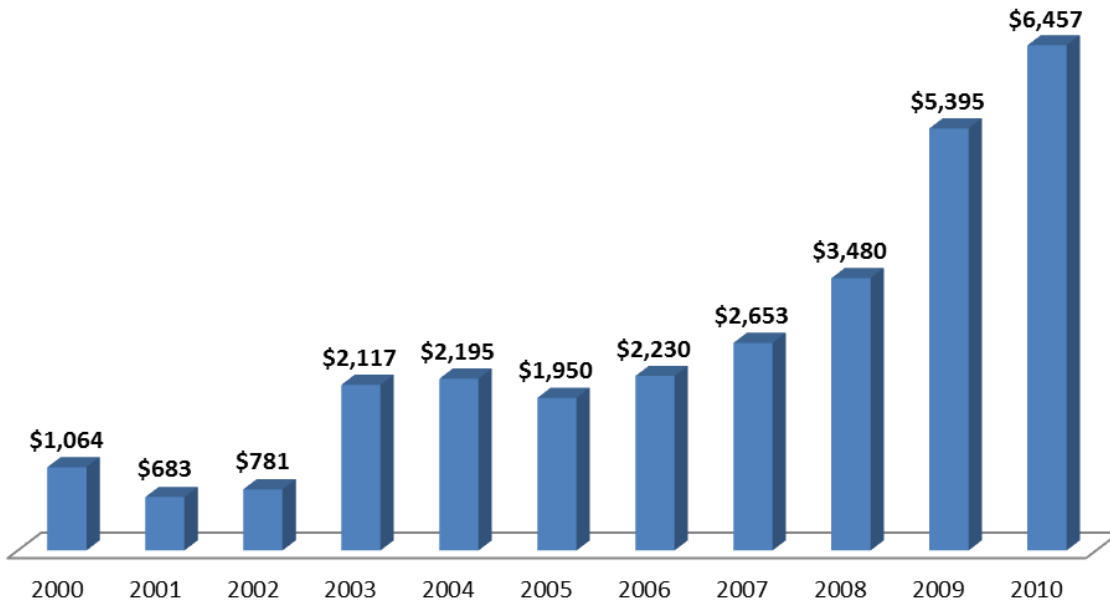
Kentucky's Top Exports to China, 2010

1. Chemicals	\$273 million
2. Transportation Equipment	\$164 million
3. Machinery (except Electrical)	\$123 million
4. Computers & Electronics	\$58 million
5. Waste & Scrap	\$53 million

China is Kentucky's 8th-largest export market



Louisiana Exports to China (\$ million)



Growth in Louisiana Exports, 2000–2010

Exports to China: 507%
 Exports to Rest of World: 122%

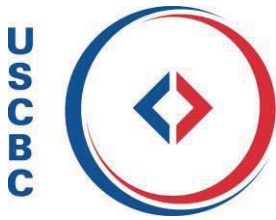
Louisiana's Top Export Markets, 2010

1. China	\$6.5 billion
2. Japan	\$3.1 billion
3. Mexico	\$2.8 billion
4. The Netherlands	\$2.1 billion
5. Canada	\$2.0 billion

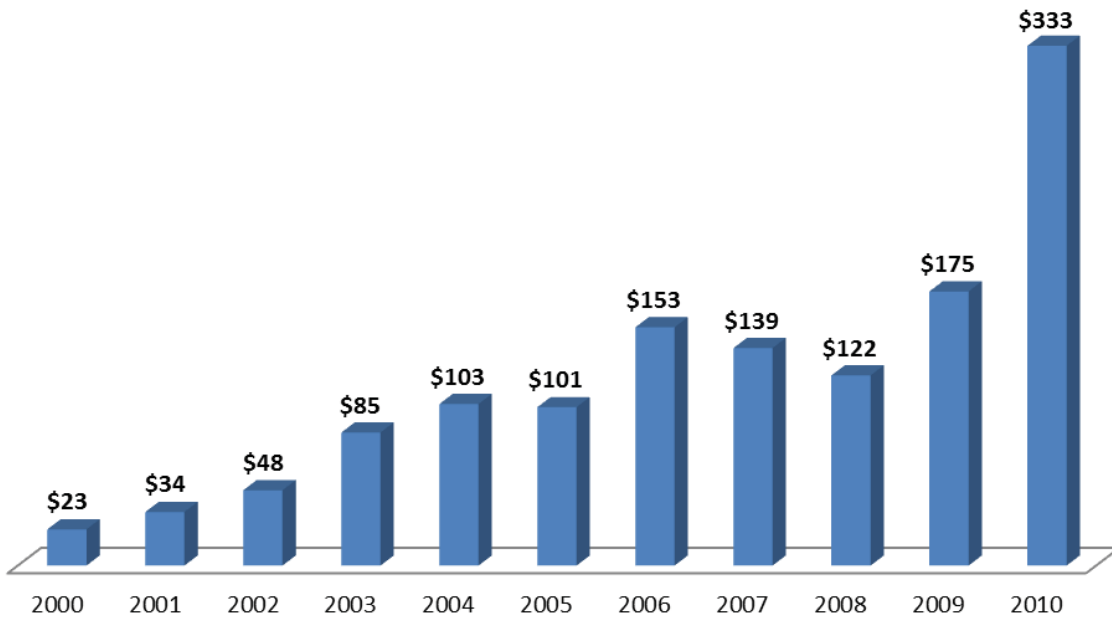
Louisiana's Top Exports to China, 2010

1. Crop Production	\$4.7 billion
2. Chemicals	\$754 million
3. Processed Foods	\$418 million
4. Petroleum & Coal Products	\$164 million
5. Waste & Scrap	\$136 million

China is Louisiana's largest export market



Maine Exports to China (\$ million)



Growth in Maine Exports, 2000–2010

Exports to China: 1,336%
Exports to Rest of World: 60%

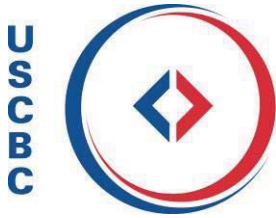
Maine's Top Export Markets, 2010

1. Canada	\$1.0 billion
2. Malaysia	\$850 million
3. China	\$333 million
4. The Netherlands	\$109 million
5. South Korea	\$99 million

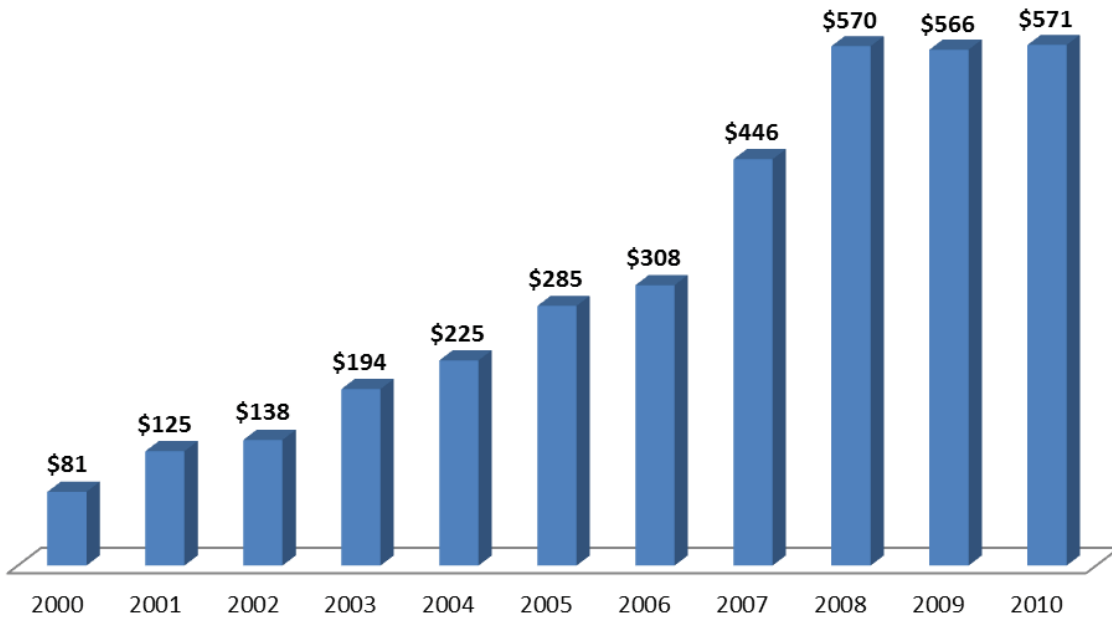
Maine's Top Exports to China, 2010

1. Paper Products	\$251 million
2. Computers & Electronics	\$38 million
3. Transportation Equipment	\$9 million
4. Textiles & Fabrics	\$9 million
5. Chemicals	\$7 million

China is Maine's 3rd-largest export market



Maryland Exports to China (\$ million)



Growth in Maryland Exports, 2000–2010

Exports to China: 607%
Exports to Rest of World: 113%

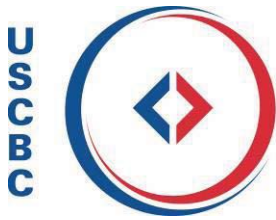
Maryland's Top Export Markets, 2010

1. Canada	\$1.6 billion
2. The Netherlands	\$677 million
3. China	\$571 million
4. Saudi Arabia	\$500 million
5. Mexico	\$488 million

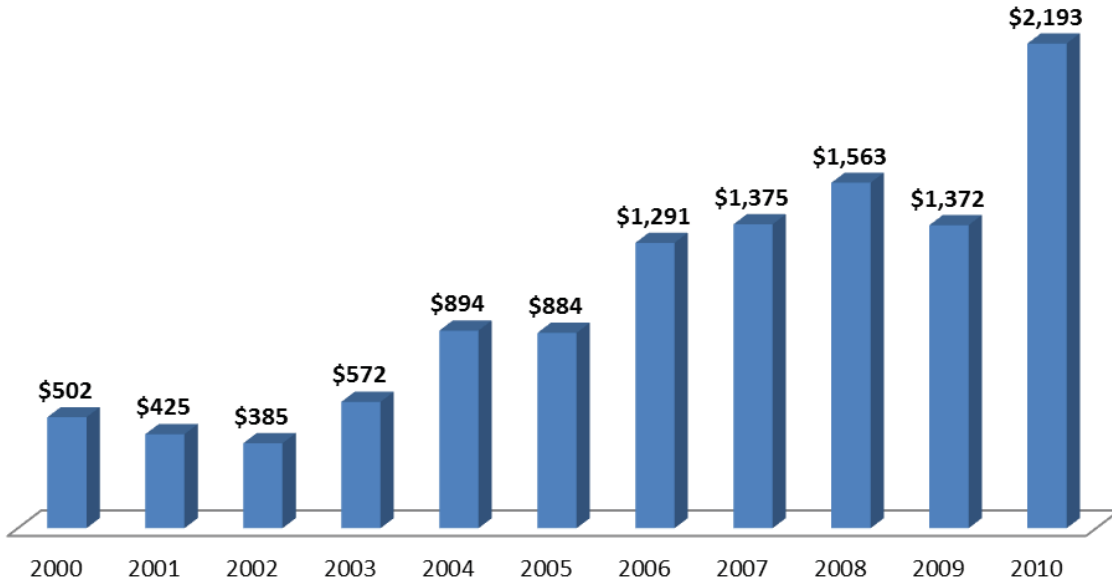
Maryland's Top Exports to China, 2010

1. Waste & Scrap	\$162 million
2. Primary Metal Manufacturing	\$99 million
3. Chemicals	\$98 million
4. Machinery (except Electrical)	\$55 million
5. Computers & Electronics	\$40 million

China is Maryland's 3rd-largest export market



Massachusetts Exports to China (\$ million)



Growth in Massachusetts Exports, 2000–2010

Exports to China: 337%
Exports to Rest of World: 20%

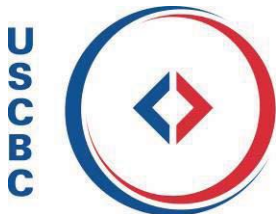
Massachusetts' Top Export Markets, 2010

1. United Kingdom	\$3.2 billion
2. Canada	\$3.2 billion
3. China	\$2.2 billion
4. Japan	\$2.0 billion
5. Germany	\$1.9 billion

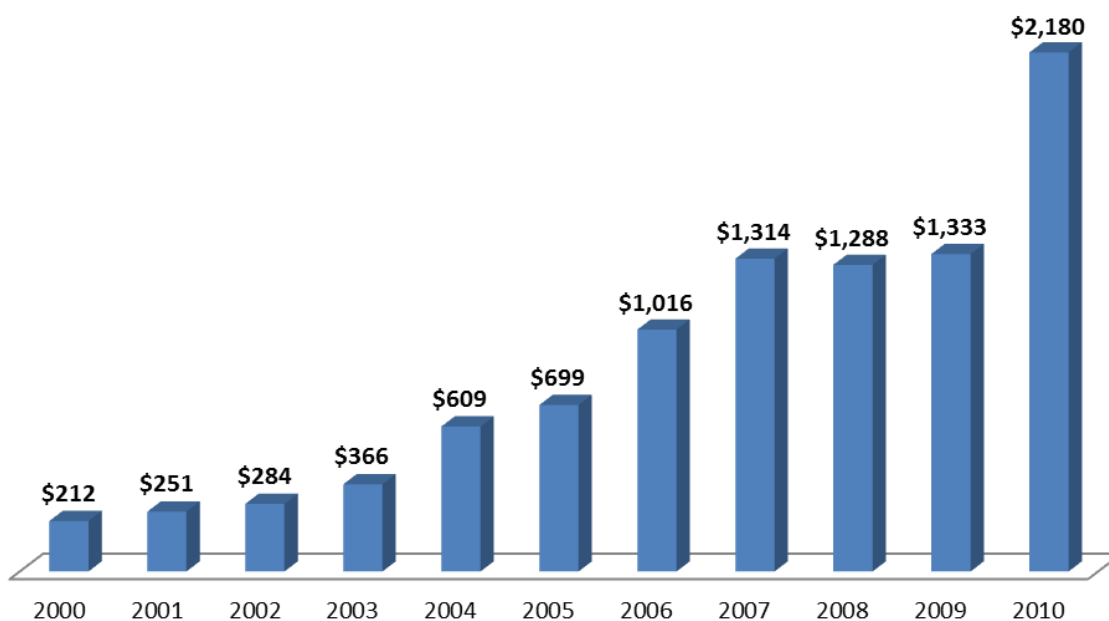
Massachusetts' Top Exports to China, 2010

1. Computers & Electronics	\$970 million
2. Machinery (except Electrical)	\$580 million
3. Chemicals	\$116 million
4. Waste & Scrap	\$102 million
5. Plastics & Rubber Products	\$96 million

China is Massachusetts' 3rd-largest export market



Michigan Exports to China (\$ million)



Growth in Michigan Exports, 2000–2010

Exports to China: 930%
Exports to Rest of World: 26%

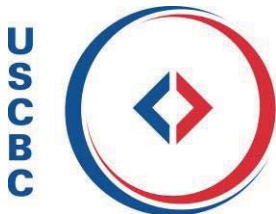
Michigan's Top Export Markets, 2010

1. Canada	\$21.7 billion
2. Mexico	\$7.4 billion
3. China	\$2.2 billion
4. Germany	\$1.5 billion
5. Japan	\$1.2 billion

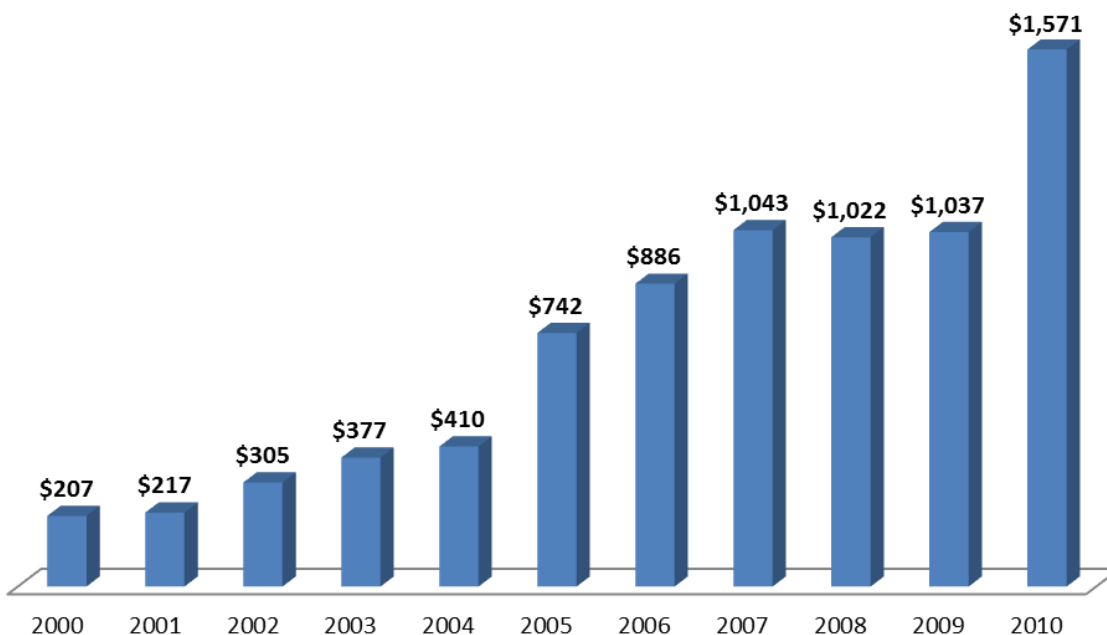
Michigan's Top Exports to China, 2010

1. Transportation Equipment	\$975 million
2. Primary Metal Manufacturing	\$356 million
3. Chemicals	\$237 million
4. Machinery (except Electrical)	\$181 million
5. Waste & Scrap	\$98 million

China is Michigan's 3rd-largest export market



Minnesota Exports to China (\$ million)

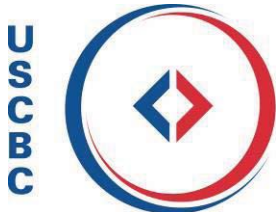


Growth in Minnesota Exports, 2000–2010
 Exports to China: 660%
 Exports to Rest of World: 72%

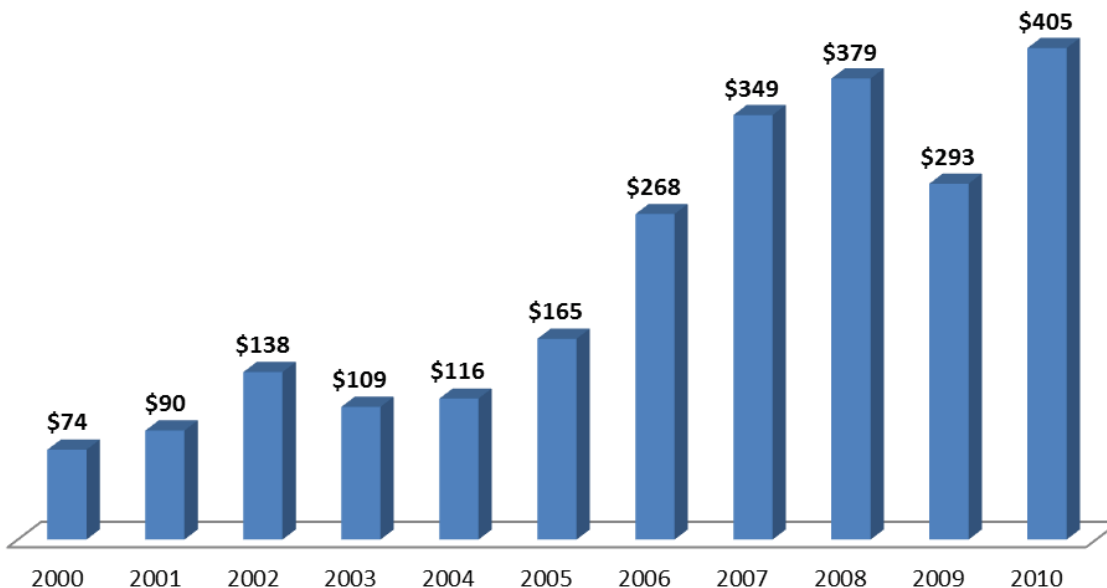
Minnesota's Top Export Markets, 2010	
1. Canada	\$5.4 billion
2. China	\$1.6 billion
3. Japan	\$1.1 billion
4. Mexico	\$978 million
5. Germany	\$796 million

Minnesota's Top Exports to China, 2010	
1. Machinery (except Electrical)	\$466 million
2. Computers & Electronics	\$282 million
3. Paper Products	\$148 million
4. Miscellaneous Manufacturing	\$114 million
5. Chemicals	\$100 million

China is Minnesota's 2nd-largest export market



Mississippi Exports to China (\$ million)



Growth in Mississippi Exports, 2000–2010

Exports to China: 448%
Exports to Rest of World: 197%

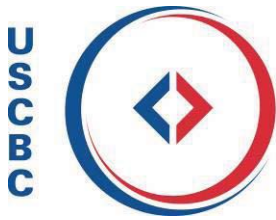
Mississippi's Top Export Markets, 2010

1. Canada	\$1.3 billion
2. Mexico	\$1.2 billion
3. Panama	\$722 million
4. China	\$405 million
5. Afghanistan	\$291 million

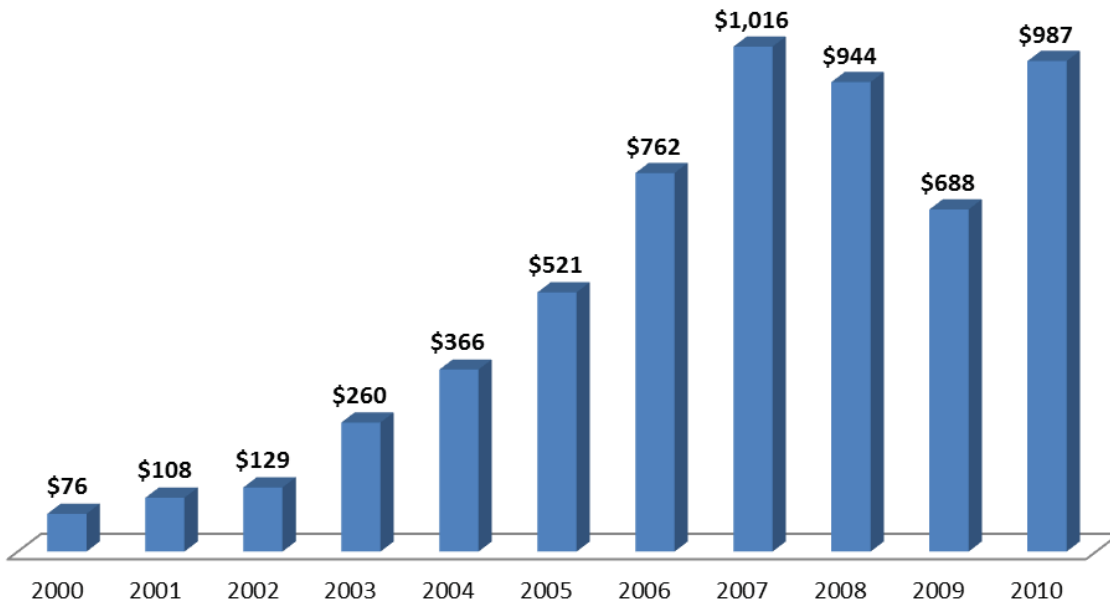
Mississippi's Top Exports to China, 2010

1. Crop Production	\$180 million
2. Chemicals	\$64 million
3. Computers & Electronics	\$34 million
4. Wood Products	\$24 million
5. Processed Foods	\$14 million

China is Mississippi's 4th-largest export market



Missouri Exports to China (\$ million)



Growth in Missouri Exports, 2000–2010

Exports to China: 1,199%
Exports to Rest of World: 86%

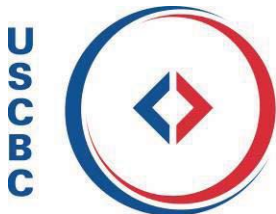
Missouri's Top Export Markets, 2010

1. Canada	\$4.0 billion
2. Mexico	\$1.3 billion
3. China	\$987 million
4. South Korea	\$656 million
5. Japan	\$596 million

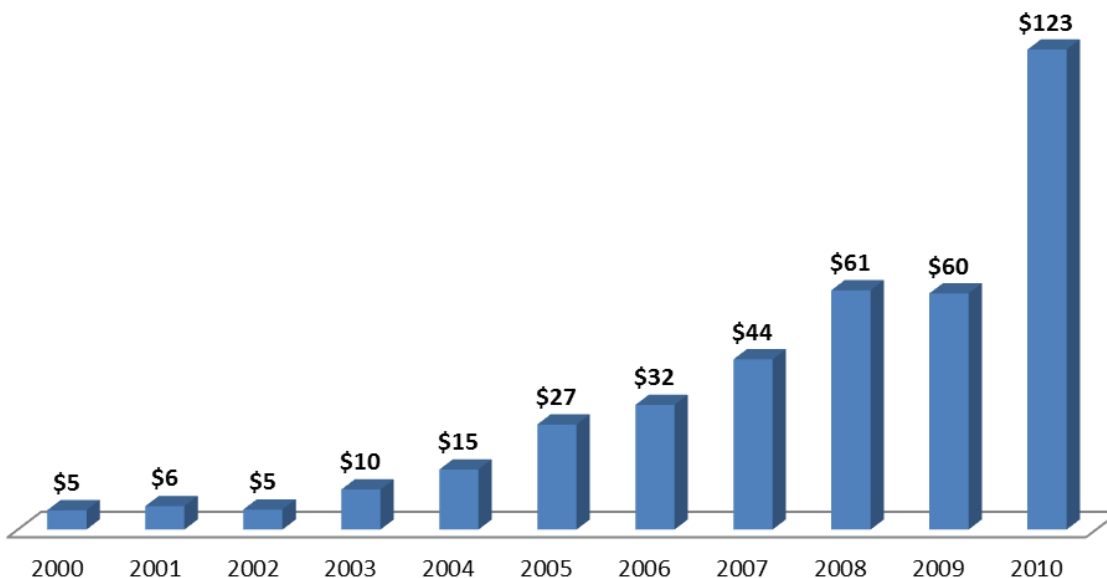
Missouri's Top Exports to China, 2010

1. Waste & Scrap	\$289 million
2. Machinery (except Electrical)	\$136 million
3. Chemicals	\$104 million
4. Minerals & Ores	\$83 million
5. Computers & Electronics	\$83 million

China is Missouri's 3rd-largest export market



Montana Exports to China (\$ million)



Growth in Montana Exports, 2000–2010

Exports to China: 2,372%
Exports to Rest of World: 143%

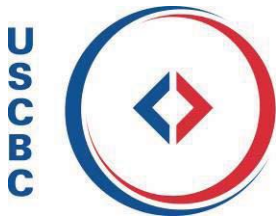
Montana's Top Export Markets, 2010

1. Canada	\$540 million
2. South Korea	\$187 million
3. China	\$123 million
4. Japan	\$110 million
5. Taiwan	\$94 million

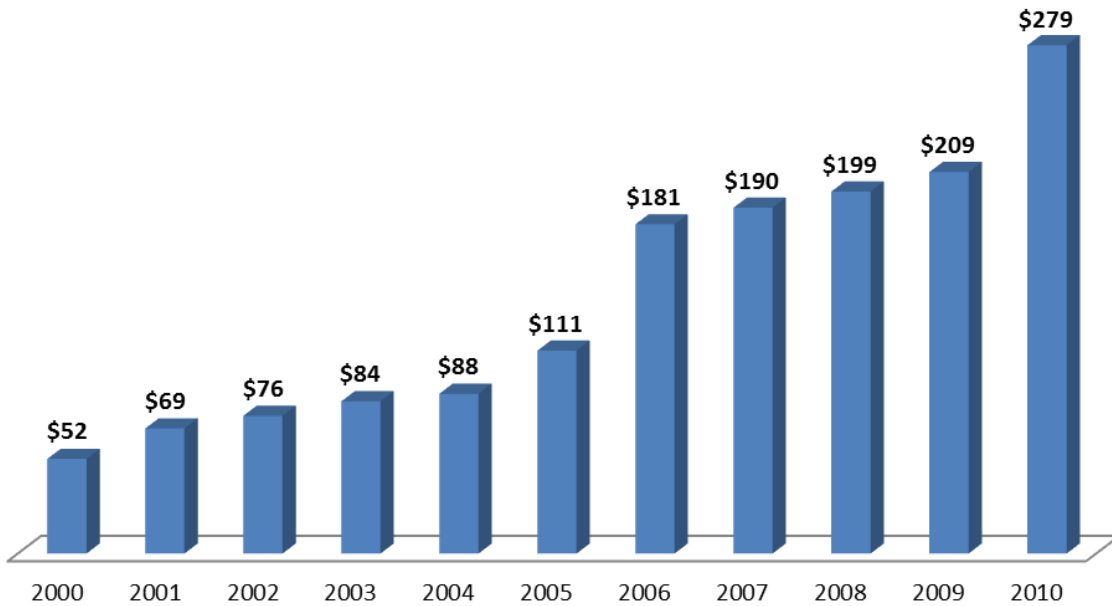
Montana's Top Exports to China, 2010

1. Chemicals	\$52 million
2. Primary Metal Manufacturing	\$34 million
3. Minerals & Ores	\$25 million
4. Machinery (except Electrical)	\$4 million
5. Waste & Scrap	\$2 million

China is Montana's 3rd-largest export market



Nebraska Exports to China (\$ million)



Growth in Nebraska Exports, 2000–2010

Exports to China: 437%
Exports to Rest of World: 125%

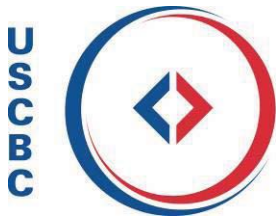
Nebraska's Top Export Markets, 2010

1. Canada	\$1.6 billion
2. Mexico	\$1.3 billion
3. Japan	\$437 million
4. China	\$279 million
5. South Korea	\$271 million

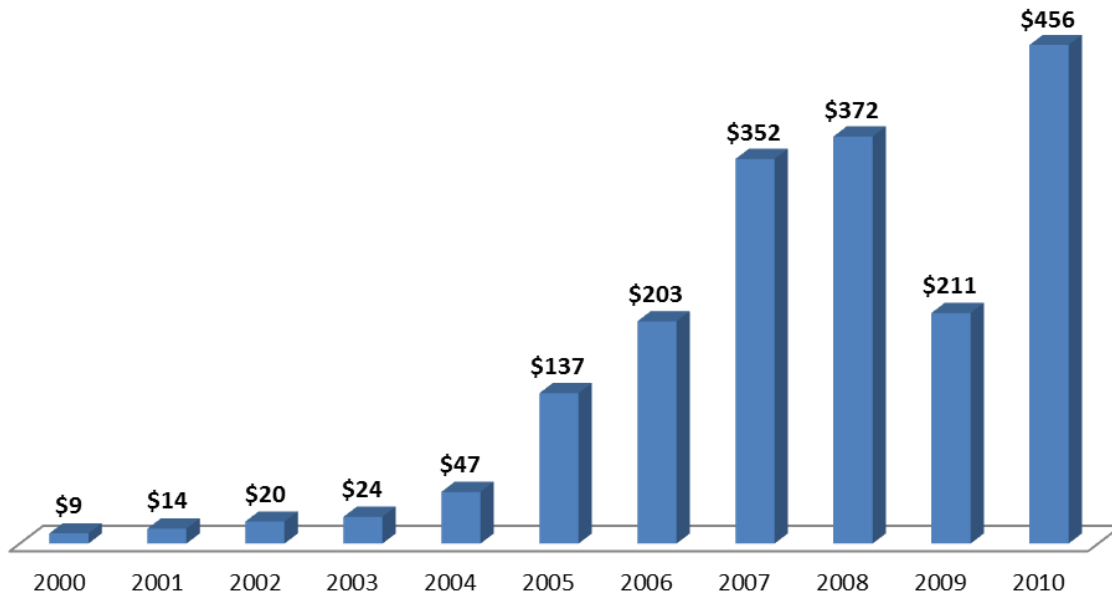
Nebraska's Top Exports to China, 2010

1. Processed Foods	\$150 million
2. Machinery (except Electrical)	\$31 million
3. Leather & Related Products	\$20 million
4. Waste & Scrap	\$18 million
5. Chemicals	\$13 million

China is Nebraska's 4th-largest export market



Nevada Exports to China (\$ million)



Growth in Nevada Exports, 2000–2010

Exports to China: 4,797%
Exports to Rest of World: 270%

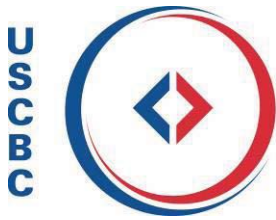
Nevada's Top Export Markets, 2010

1. Switzerland	\$2.4 billion
2. Canada	\$937 million
3. China	\$456 million
4. Mexico	\$351 million
5. Japan	\$164 million

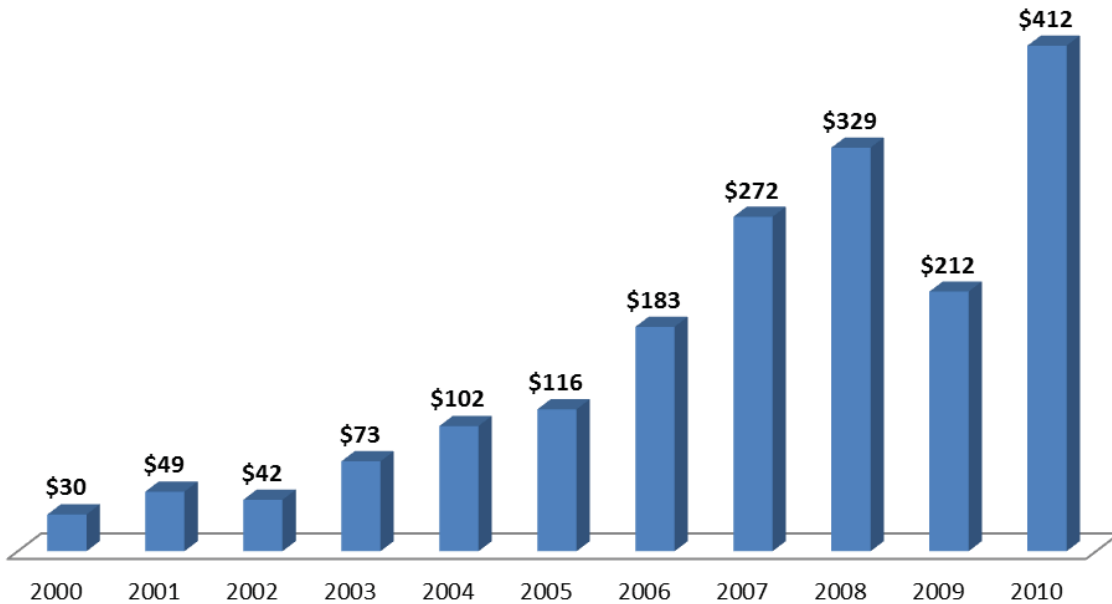
Nevada's Top Exports to China, 2010

1. Minerals & Ores	\$334 million
2. Computers & Electronics	\$50 million
3. Machinery (except Electrical)	\$21 million
4. Chemicals	\$16 million
5. Miscellaneous Manufacturing	\$9 million

China is Nevada's 3rd-largest export market



New Hampshire Exports to China (\$ million)



Growth in New Hampshire Exports, 2000–2010

Exports to China: 1,279%
Exports to Rest of World: 69%

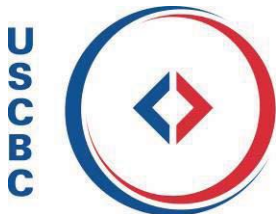
New Hampshire's Top Export Markets, 2010

1. Mexico	\$1.1 billion
2. Canada	\$537 million
3. China	\$412 million
4. Germany	\$223 million
5. United Kingdom	\$207 million

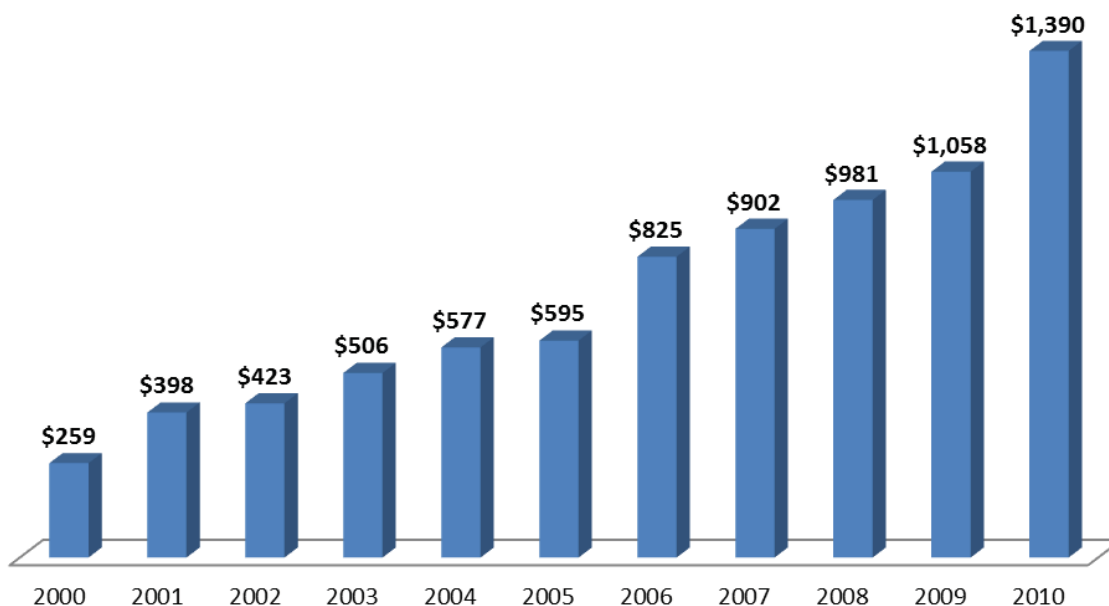
New Hampshire's Top Exports to China, 2010

1. Machinery (except Electrical)	\$280 million
2. Computers & Electronics	\$59 million
3. Fabricated Metal Products	\$16 million
4. Electrical Equipment	\$13 million
5. Chemicals	\$7 million

China is New Hampshire's 3rd-largest export market



New Jersey Exports to China (\$ million)



Growth in New Jersey Exports, 2000–2010

Exports to China: 437%
Exports to Rest of World: 67%

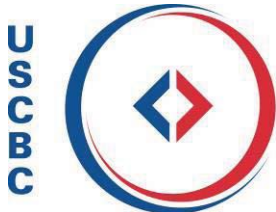
New Jersey's Top Export Markets, 2010

1. Canada	\$6.2 billion
2. United Kingdom	\$2.3 billion
3. South Korea	\$1.7 billion
4. Mexico	\$1.5 billion
7. China	\$1.4 billion

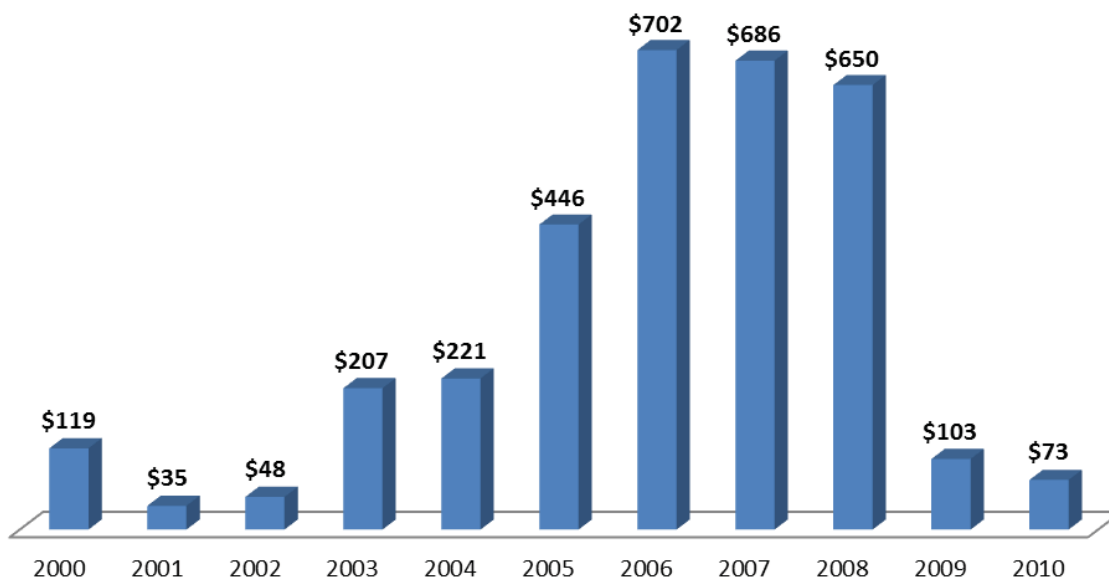
New Jersey's Top Exports to China, 2010

1. Chemicals	\$300 million
2. Machinery (except Electrical)	\$298 million
3. Primary Metal Manufacturing	\$177 million
4. Computers & Electronics	\$147 million
5. Waste & Scrap	\$120 million

China is New Jersey's 7th-largest export market



New Mexico Exports to China (\$ million)



Growth in New Mexico Exports, 2000–2010

Exports to China: -39%
Exports to Rest of World: -34%

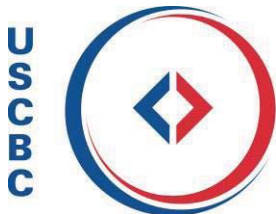
New Mexico's Top Export Markets, 2010

1. Mexico	\$429 million
2. Canada	\$282 million
3. Germany	\$112 million
4. China	\$73 million
5. Japan	\$63 million

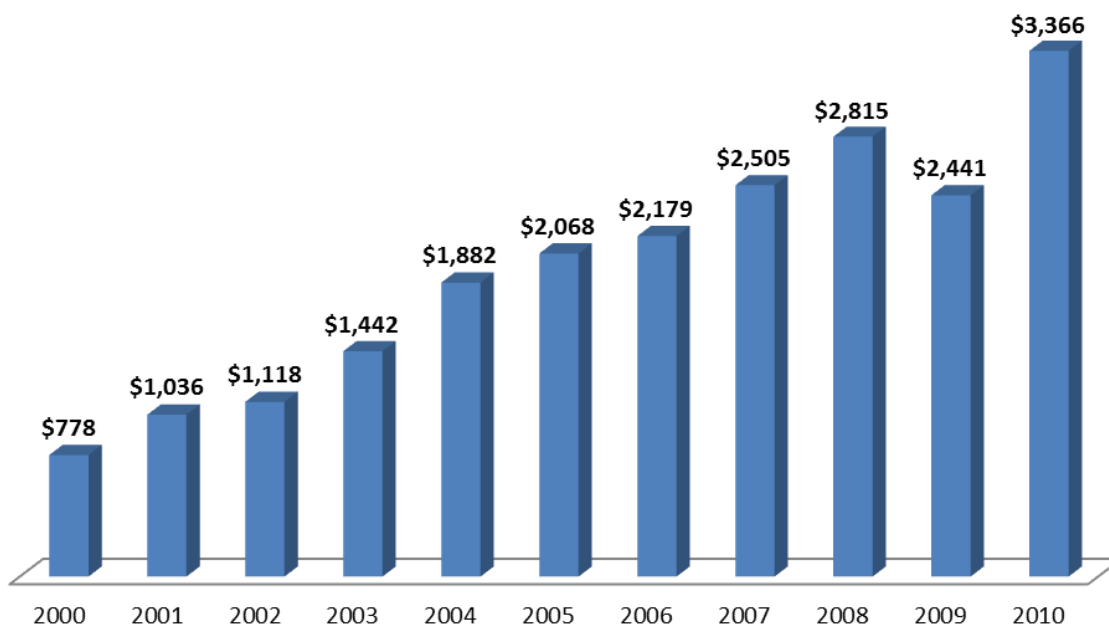
New Mexico's Top Exports to China, 2010

1. Computers & Electronics	\$28 million
2. Crop Production	\$10 million
3. Machinery (except Electrical)	\$10 million
4. Processed Foods	\$8 million
5. Waste & Scrap	\$4 million

China is New Mexico's 4th-largest export market



New York Exports to China (\$ million)



Growth in New York Exports, 2000–2010

Exports to China: 333%
Exports to Rest of World: 53%

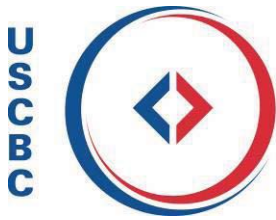
New York's Top Export Markets, 2010

1. Canada	\$12.7 billion
2. United Kingdom	\$4.7 billion
3. Hong Kong	\$4.5 billion
4. Switzerland	\$4.2 billion
6. China	\$3.4 billion

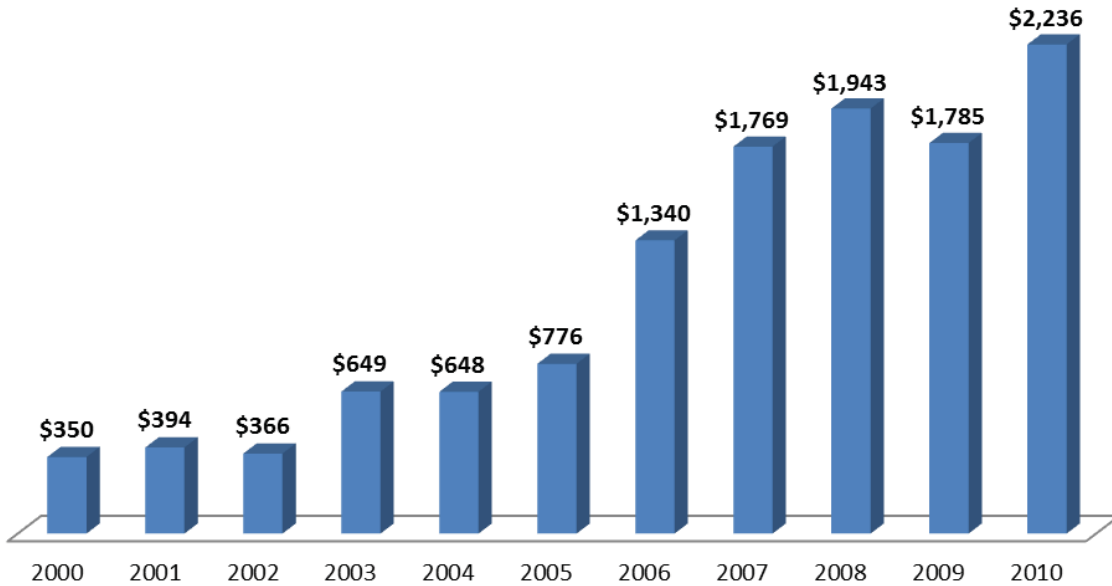
New York's Top Exports to China, 2010

1. Waste & Scrap	\$1.0 billion
2. Machinery (except Electrical)	\$548 million
3. Chemicals	\$402 million
4. Computers & Electronics	\$366 million
5. Paper Products	\$215 million

China is New York's 6th-largest export market



North Carolina Exports to China (\$ million)



Growth in North Carolina Exports, 2000–2010

Exports to China: 539%
 Exports to Rest of World: 28%

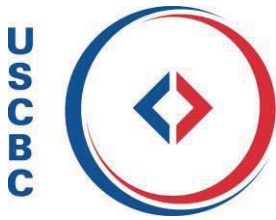
North Carolina's Top Export Markets, 2010

1. Canada	\$5.4 billion
2. China	\$2.2 billion
3. Mexico	\$1.8 billion
4. Japan	\$1.7 billion
5. France	\$1.1 billion

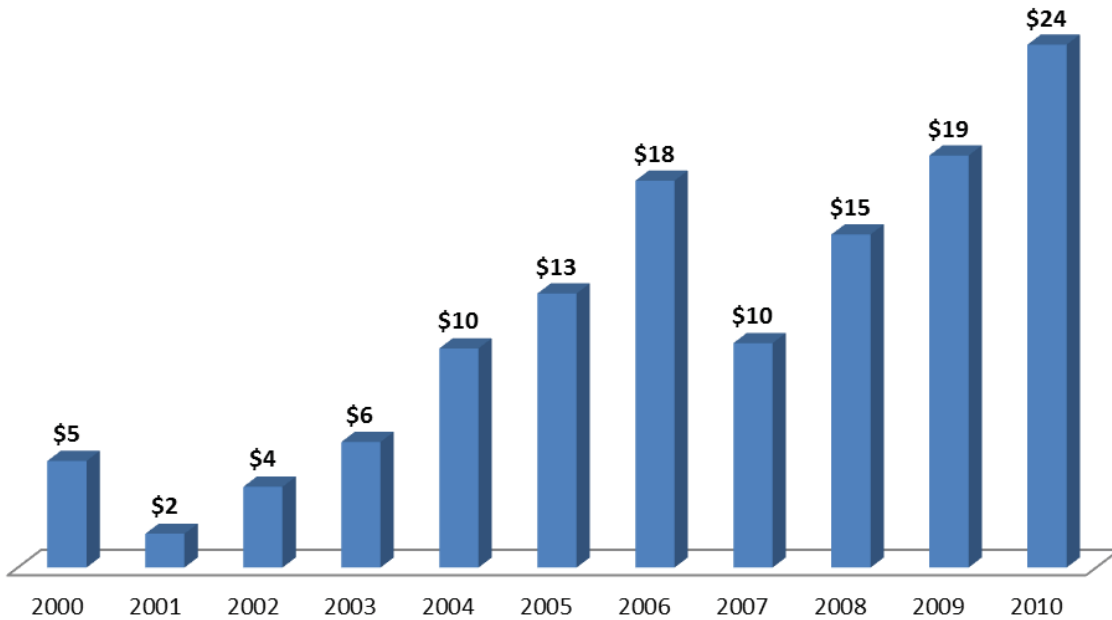
North Carolina's Top Exports to China, 2010

1. Computers & Electronics	\$385 million
2. Machinery (except Electrical)	\$272 million
3. Chemicals	\$257 million
4. Paper Products	\$199 million
5. Waste & Scrap	\$180 million

China is North Carolina's 2nd-largest export market



North Dakota Exports to China (\$ million)



Growth in North Dakota Exports, 2000–2010

Exports to China: 391%
Exports to Rest of World: 302%

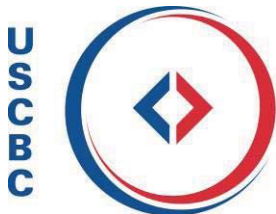
North Dakota's Top Export Markets, 2010

1. Canada	\$1.6 billion
2. Mexico	\$166 million
3. Australia	\$68 million
4. Belgium	\$54 million
14. China	\$24 million

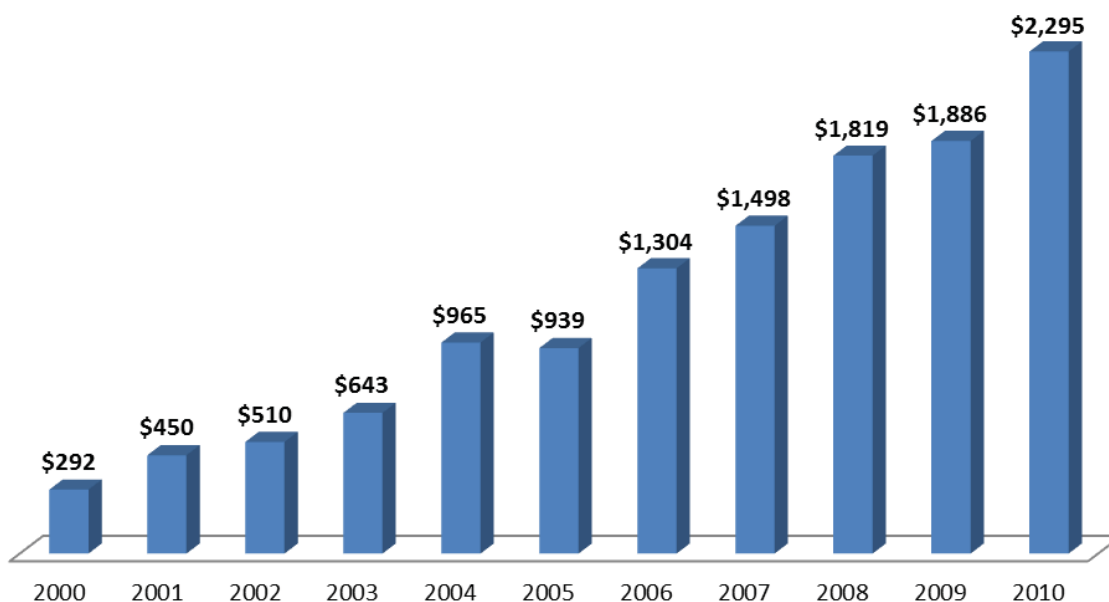
North Dakota's Top Exports to China, 2010

1. Crop Production	\$13 million
2. Machinery (except Electrical)	\$7 million
3. Chemicals	\$841,000
4. Transportation Equipment	\$682,000
5. Electrical Equipment	\$615,000

China is North Dakota's 14th-largest export market



Ohio Exports to China (\$ million)

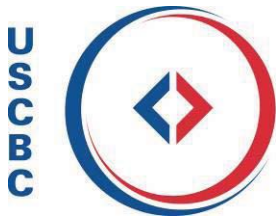


Growth in Ohio Exports, 2000–2010
 Exports to China: 686%
 Exports to Rest of World: 50%

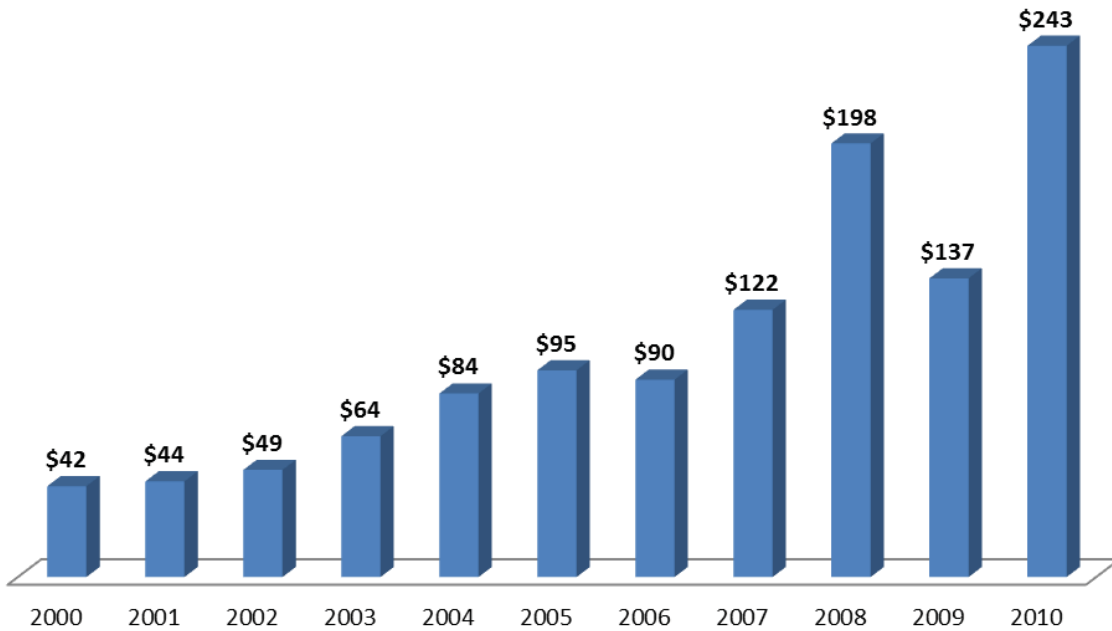
Ohio's Top Export Markets, 2010	
1. Canada	\$17.2 billion
2. Mexico	\$3.5 billion
3. China	\$2.3 billion
4. France	\$2.0 billion
5. Brazil	\$1.4 billion

Ohio's Top Exports to China, 2010	
1. Machinery (except Electrical)	\$487 million
2. Transportation Equipment	\$316 million
3. Computers & Electronics	\$299 million
4. Chemicals	\$254 million
5. Waste & Scrap	\$212 million

China is Ohio's 3rd-largest export market



Oklahoma Exports to China (\$ million)



Growth in Oklahoma Exports, 2000–2010

Exports to China: 485%
Exports to Rest of World: 69%

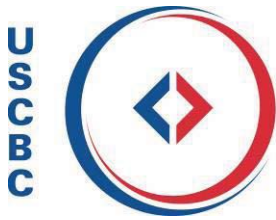
Oklahoma's Top Export Markets, 2010

1. Canada	\$1.9 billion
2. Mexico	\$432 million
3. Japan	\$348 million
4. China	\$243 million
5. Russia	\$194 million

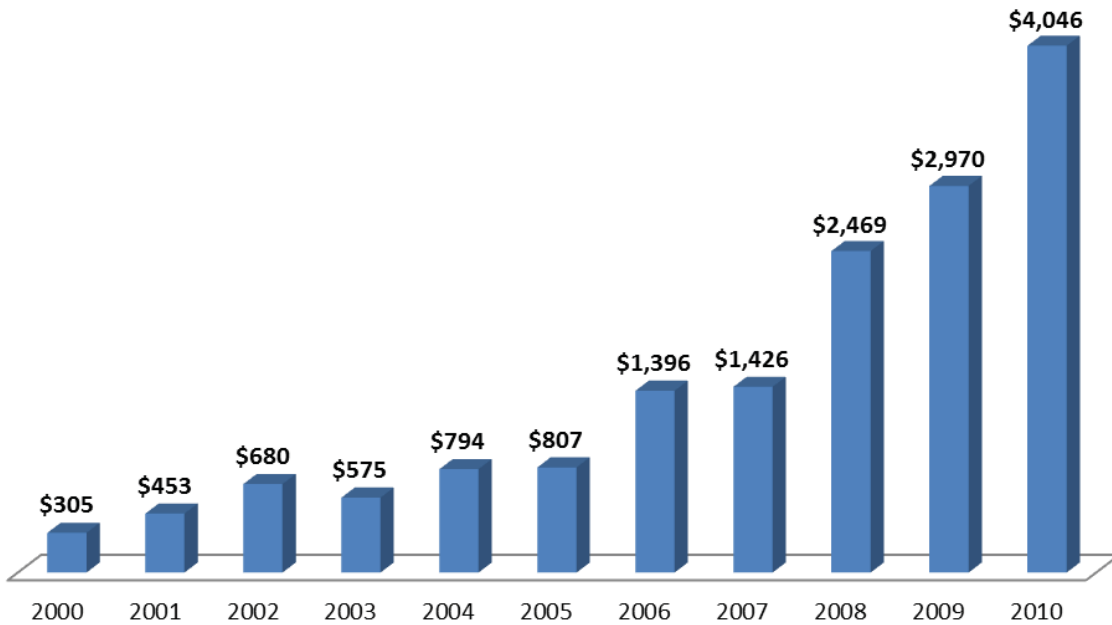
Oklahoma's Top Exports to China, 2010

1. Machinery (except Electrical)	\$56 million
2. Computers & Electronics	\$41 million
3. Crop Production	\$35 million
4. Primary Metal Manufacturing	\$28 million
5. Transportation Equipment	\$15 million

China is Oklahoma's 4th-largest export market



Oregon Exports to China (\$ million)



Growth in Oregon Exports, 2000–2010

Exports to China: 1,227%
Exports to Rest of World: 22%

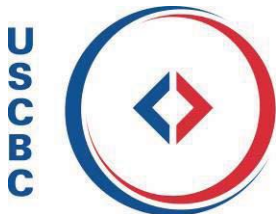
Oregon's Top Export Markets, 2010

1. China	\$4.0 billion
2. Malaysia	\$2.7 billion
3. Canada	\$2.4 billion
4. Japan	\$1.4 billion
5. South Korea	\$937 million

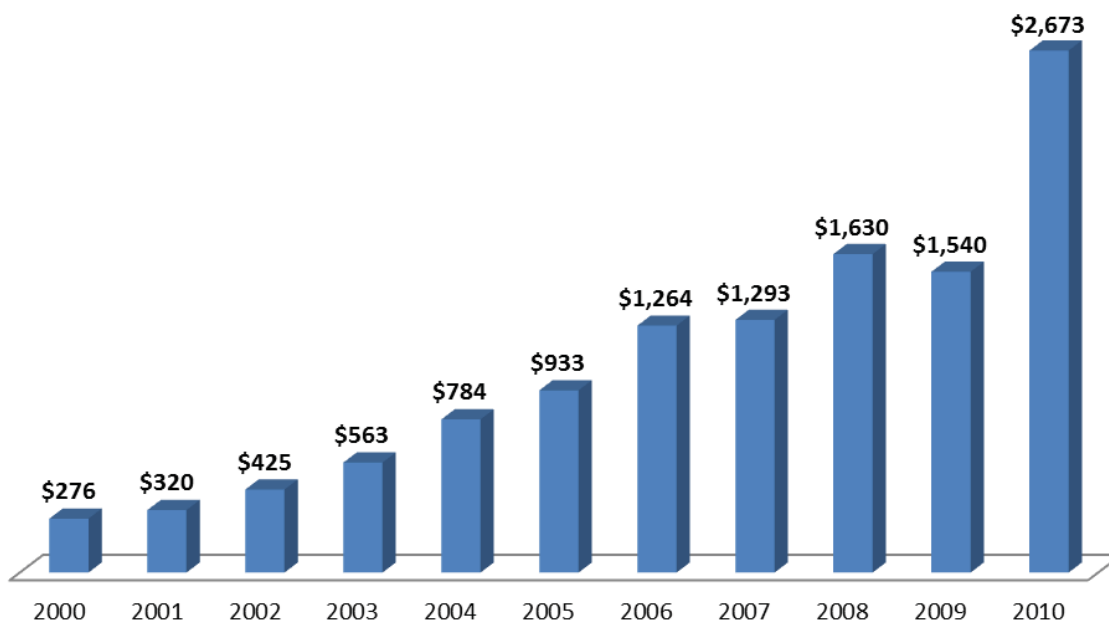
Oregon's Top Exports to China, 2010

1. Computers & Electronics	\$2.8 billion
2. Crop Production	\$420 million
3. Waste & Scrap	\$185 million
4. Chemicals	\$170 million
5. Machinery (except Electrical)	\$163 million

China is Oregon's largest export market



Pennsylvania Exports to China (\$ million)



Growth in Pennsylvania Exports, 2000–2010

Exports to China: 869%
 Exports to Rest of World: 74%

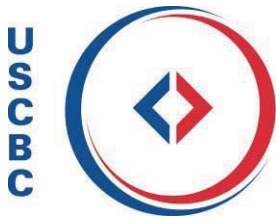
Pennsylvania's Top Export Markets, 2010

1. Canada	\$10.2 billion
2. China	\$2.7 billion
3. Mexico	\$2.4 billion
4. Japan	\$1.7 billion
5. Germany	\$1.4 billion

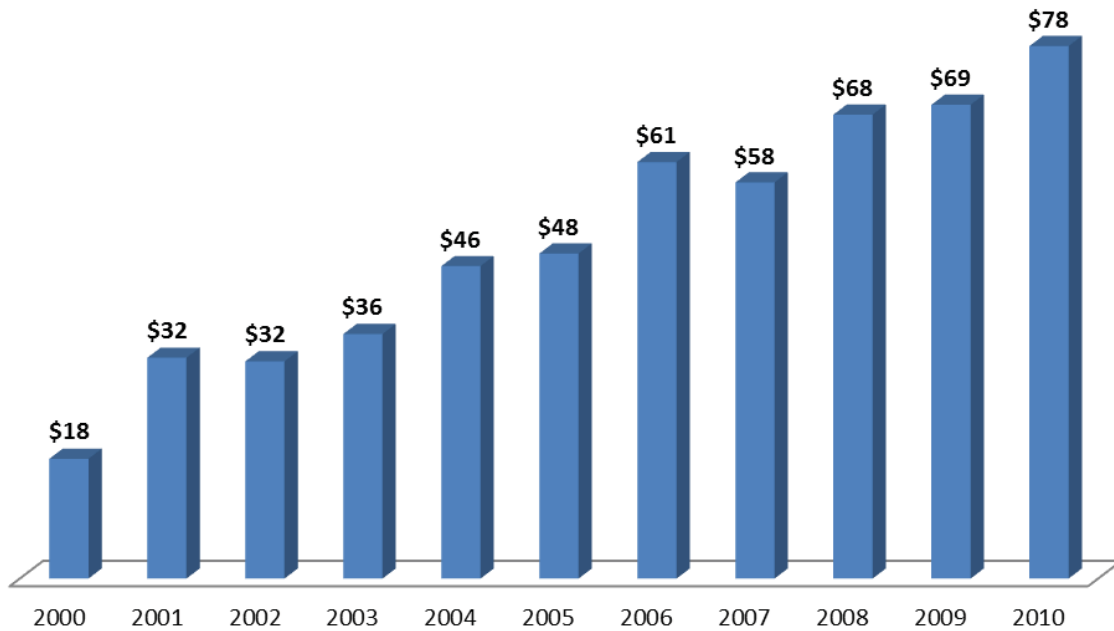
Pennsylvania's Top Exports to China, 2010

1. Machinery (except Electrical)	\$522 million
2. Chemicals	\$513 million
3. Minerals & Ores	\$419 million
4. Computers & Electronics	\$315 million
5. Primary Metal Manufacturing	\$244 million

China is Pennsylvania's 2nd-largest export market



Rhode Island Exports to China (\$ million)



Growth in Rhode Island Exports, 2000–2010

Exports to China: 345%
Exports to Rest of World: 60%

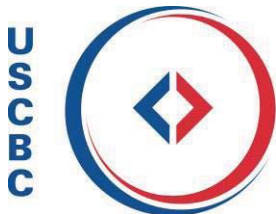
Rhode Island's Top Export Markets, 2010

1. Canada	\$586 million
2. Mexico	\$136 million
3. Germany	\$118 million
4. Turkey	\$86 million
5. China	\$78 million

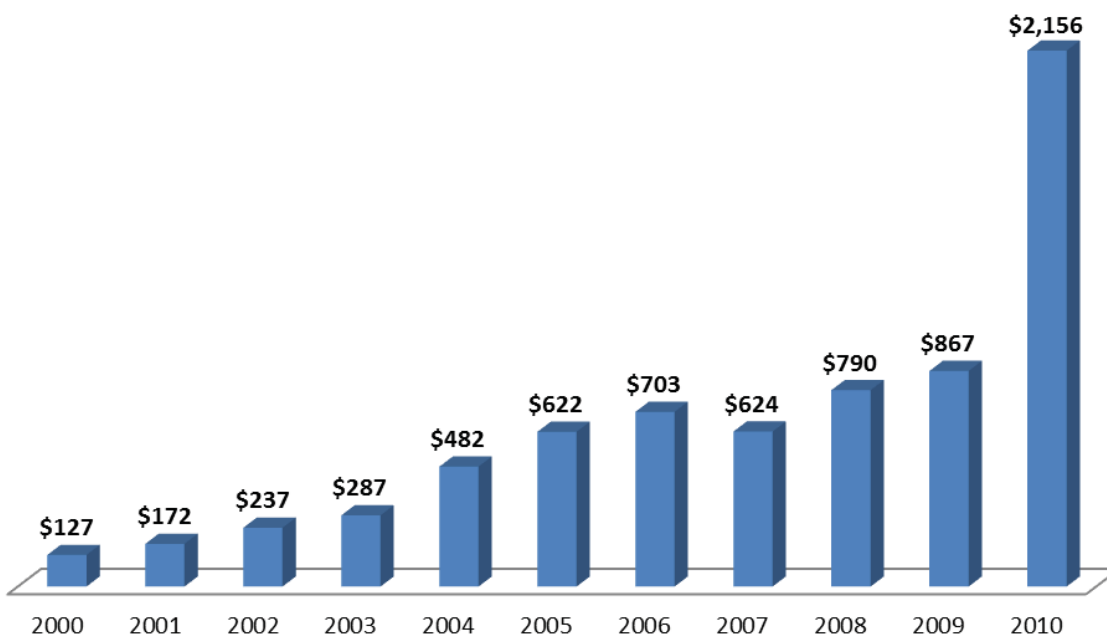
Rhode Island's Top Exports to China, 2010

1. Chemicals	\$23 million
2. Machinery (except Electrical)	\$18 million
3. Computers & Electronics	\$9 million
4. Waste & Scrap	\$8 million
5. Miscellaneous Manufacturing	\$5 million

China is Rhode Island's 5th-largest export market



South Carolina Exports to China (\$ million)

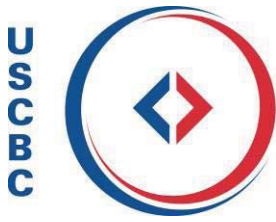


Growth in South Carolina Exports, 2000–2010
 Exports to China: 1,596%
 Exports to Rest of World: 115%

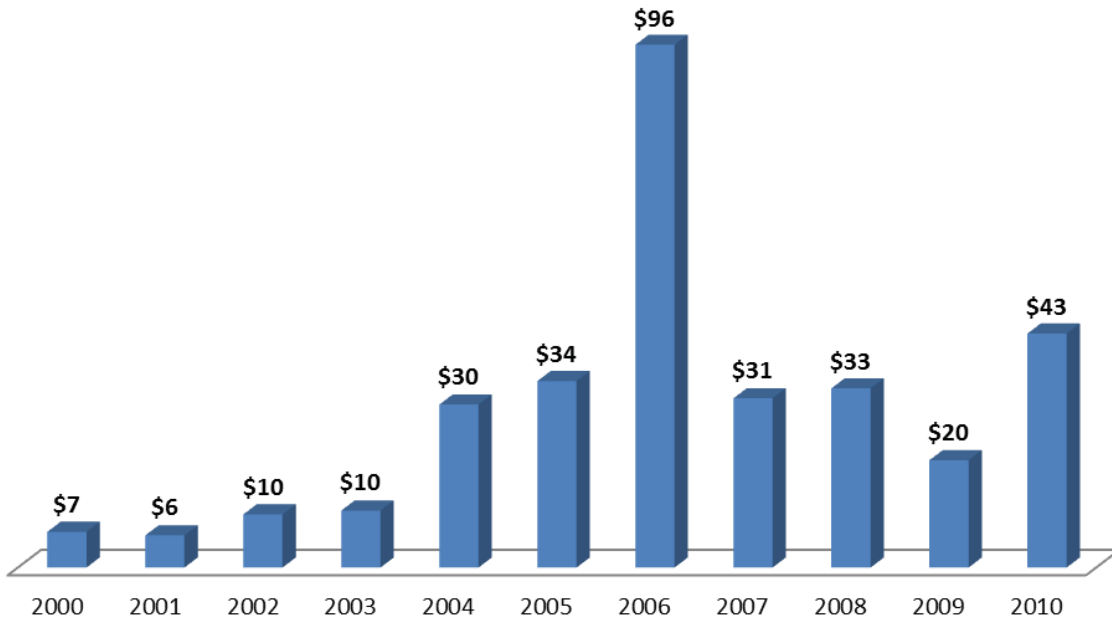
South Carolina's Top Export Markets, 2010	
1. Canada	\$3.2 billion
2. Germany	\$2.9 billion
3. China	\$2.2 billion
4. Mexico	\$1.3 billion
5. United Kingdom	\$1.1 billion

South Carolina's Top Exports to China, 2010	
1. Transportation Equipment	\$1.0 billion
2. Chemicals	\$259 million
3. Machinery (except Electrical)	\$210 million
4. Waste & Scrap	\$185 million
5. Computers & Electronics	\$141 million

China is South Carolina's 3rd-largest export market



South Dakota Exports to China (\$ million)



Growth in South Dakota Exports, 2000–2010

Exports to China: 556%
Exports to Rest of World: 81%

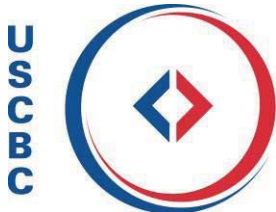
South Dakota's Top Export Markets, 2010

1. Canada	\$410 million
2. Mexico	\$340 million
3. Germany	\$56 million
4. Japan	\$52 million
5. China	\$43 million

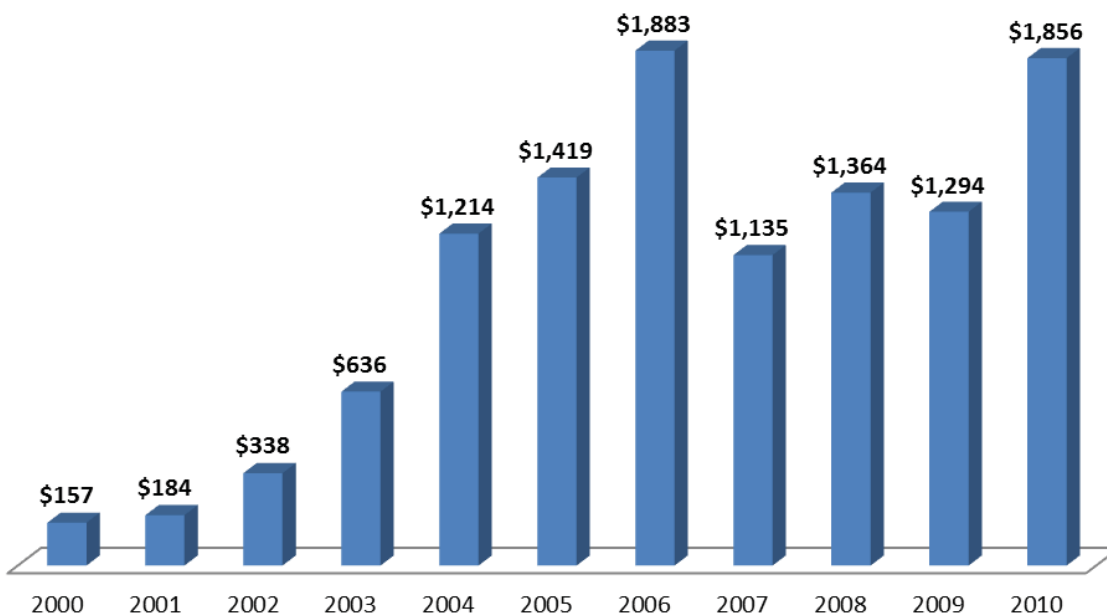
South Dakota's Top Exports to China, 2010

1. Processed Foods	\$17 million
2. Minerals & Ores	\$6 million
3. Machinery (except Electrical)	\$5 million
4. Computers & Electronics	\$5 million
5. Chemicals	\$3 million

China is South Dakota's 5th-largest export market



Tennessee Exports to China (\$ million)

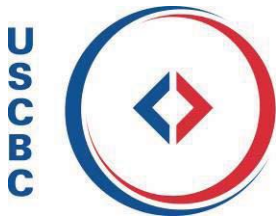


Growth in Tennessee Exports, 2000–2010
Exports to China: 1,085%
Exports to Rest of World: 110%

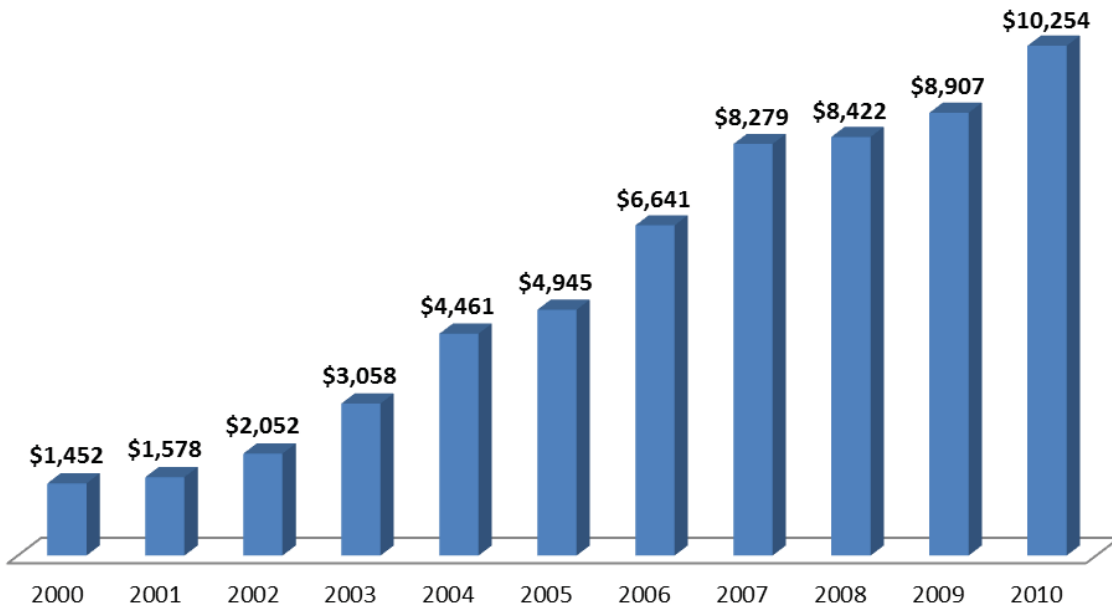
Tennessee's Top Export Markets, 2010	
1. Canada	\$7.2 billion
2. Mexico	\$3.0 billion
3. China	\$1.9 billion
4. Japan	\$1.3 billion
5. Germany	\$784 million

Tennessee's Top Exports to China, 2010	
1. Chemicals	\$503 million
2. Crop Production	\$407 million
3. Waste & Scrap	\$162 million
4. Computers & Electronics	\$138 million
5. Machinery (except Electrical)	\$122 million

China is Tennessee's 3rd-largest export market



Texas Exports to China (\$ million)

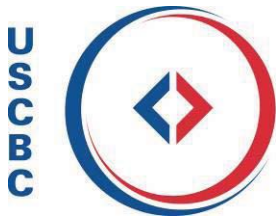


Growth in Texas Exports, 2000–2010
 Exports to China: 606%
 Exports to Rest of World: 92%

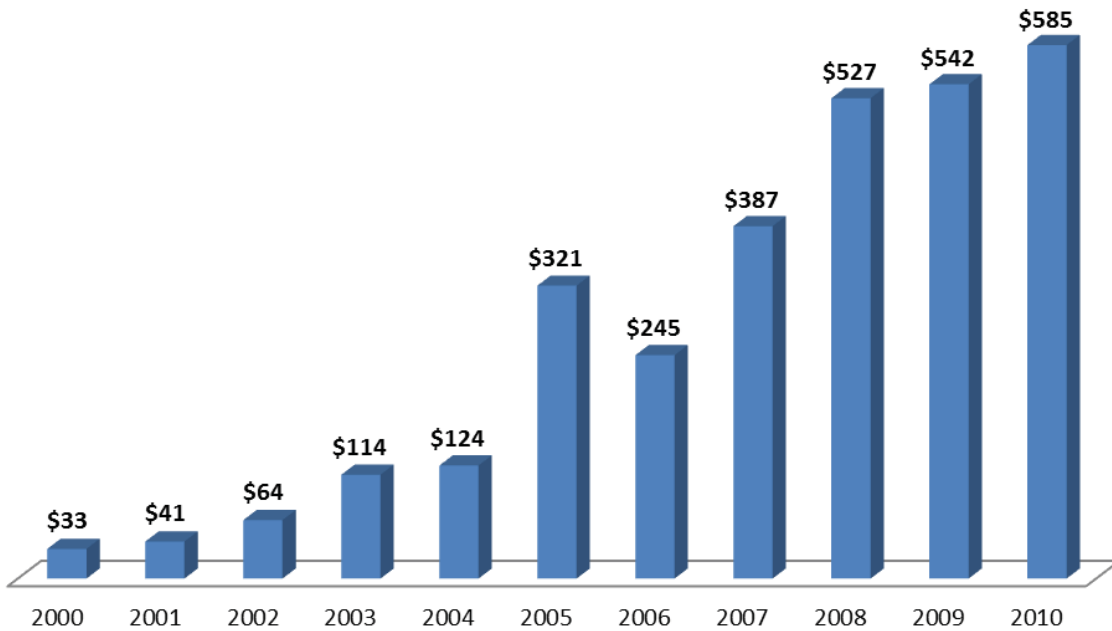
Texas' Top Export Markets, 2010	
1. Mexico	\$72.4 billion
2. Canada	\$18.7 billion
3. China	\$10.3 billion
4. Brazil	\$7.2 billion
5. South Korea	\$6.4 billion

Texas' Top Exports to China, 2010	
1. Chemicals	\$3.6 billion
2. Computers & Electronics	\$1.6 billion
3. Crop Production	\$1.6 billion
4. Machinery (except Electrical)	\$1.0 billion
5. Waste & Scrap	\$665 million

China is Texas' 3rd-largest export market



Utah Exports to China (\$ million)



Growth in Utah Exports, 2000–2010

Exports to China: 1,696%
Exports to Rest of World: 307%

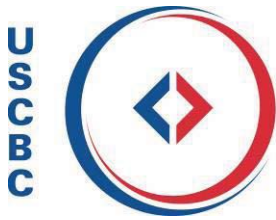
Utah's Top Export Markets, 2010

1. United Kingdom	\$4.2 billion
2. Canada	\$1.3 billion
3. India	\$1.1 billion
4. Hong Kong	\$947 million
6. China	\$585 million

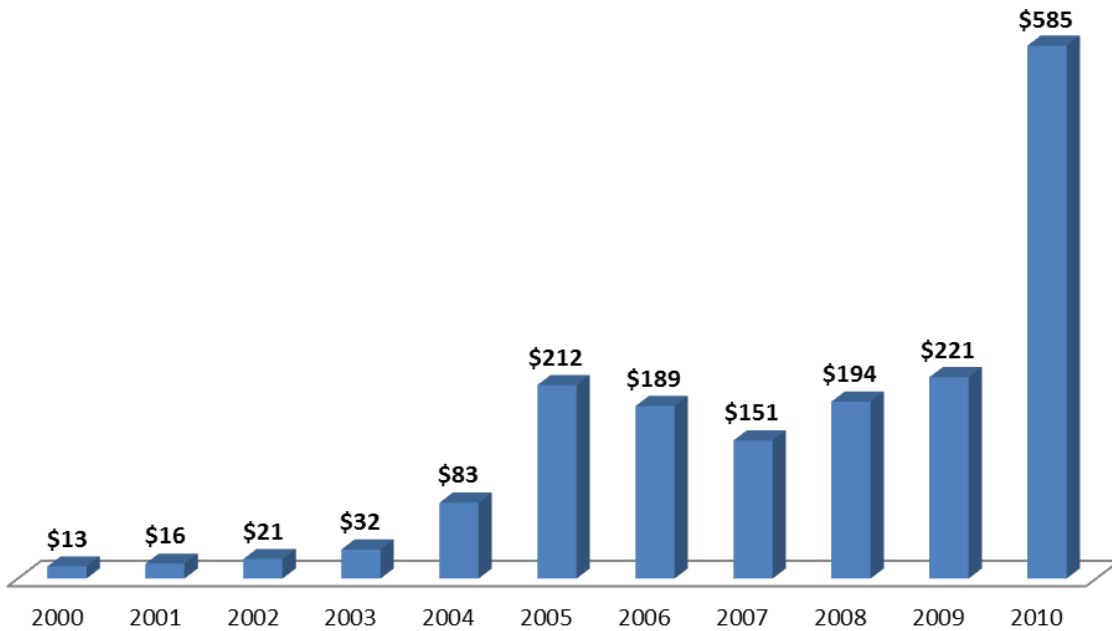
Utah's Top Exports to China, 2010

1. Computers & Electronics	\$186 million
2. Primary Metal Manufacturing	\$133 million
3. Waste & Scrap	\$55 million
4. Chemicals	\$40 million
5. Processed Foods	\$31 million

China is Utah's 6th-largest export market



Vermont Exports to China (\$ million)



Growth in Vermont Exports, 2000–2010

Exports to China: 4,320%
Exports to Rest of World: -7%

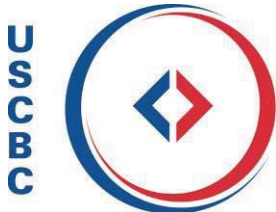
Vermont's Top Export Markets, 2010

1. Canada	\$1.9 billion
2. China	\$585 million
3. United Kingdom	\$286 million
4. Malaysia	\$248 million
5. Hong Kong	\$241 million

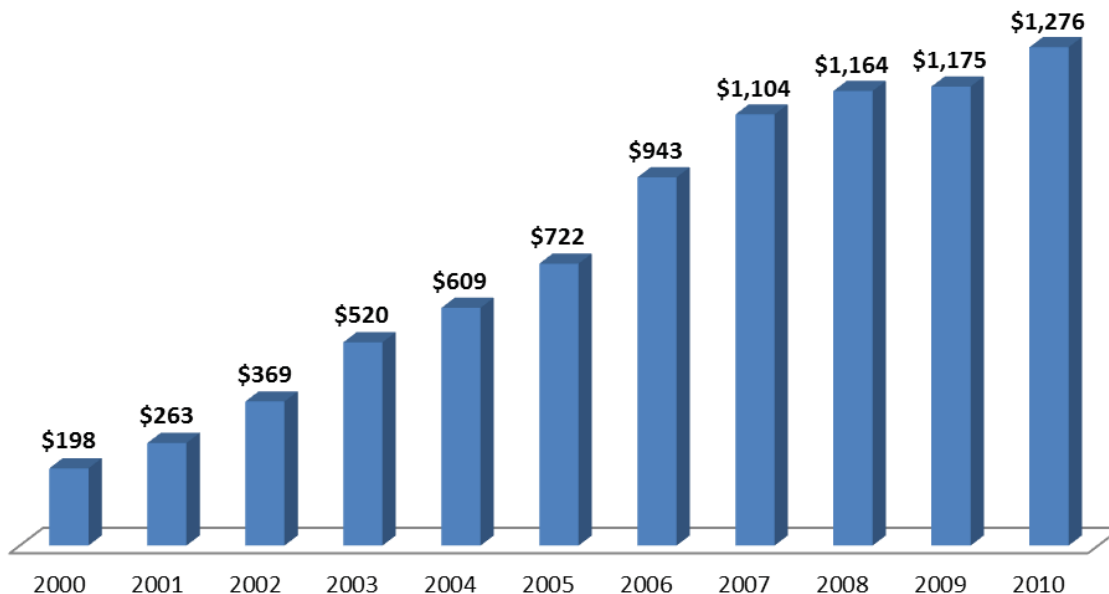
Vermont's Top Exports to China, 2010

1. Miscellaneous Manufacturing	\$330 million
2. Computers & Electronics	\$205 million
3. Machinery (except Electrical)	\$11 million
4. Processed Foods	\$8 million
5. Minerals & Ores	\$8 million

China is Vermont's 2nd-largest export market



Virginia Exports to China (\$ million)



Growth in Virginia Exports, 2000–2010

Exports to China: 545%
Exports to Rest of World: 38%

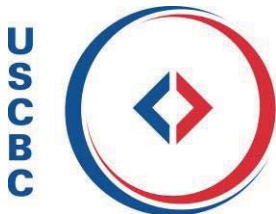
Virginia's Top Export Markets, 2010

1. Canada	\$2.9 billion
2. China	\$1.3 billion
3. Singapore	\$1.0 billion
4. United Kingdom	\$1.0 billion
5. Mexico	\$861 million

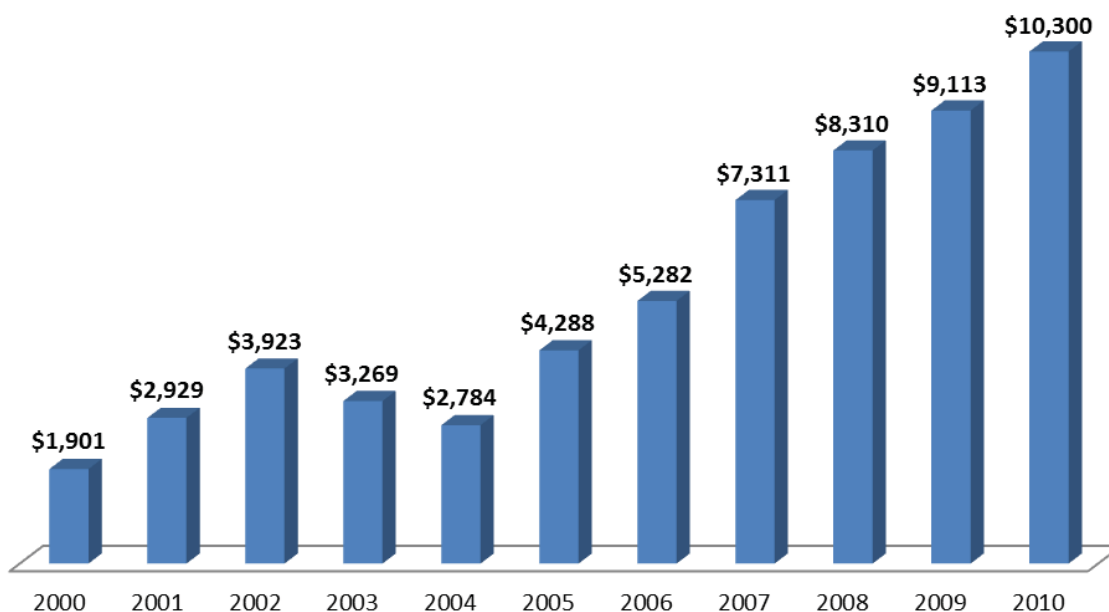
Virginia's Top Exports to China, 2010

1. Chemicals	\$350 million
2. Waste & Scrap	\$176 million
3. Computers & Electronics	\$135 million
4. Machinery (except Electrical)	\$92 million
5. Paper Products	\$87 million

China is Virginia's 2nd-largest export market



Washington Exports to China (\$ million)



Growth in Washington Exports, 2000–2010

Exports to China: 442%
 Exports to Rest of World: 42%

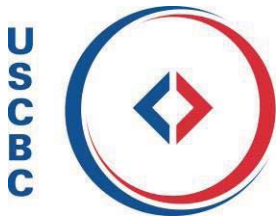
Washington's Top Export Markets, 2010

1. China	\$10.3 billion
2. Canada	\$6.9 billion
3. Japan	\$6.1 billion
4. South Korea	\$2.7 billion
5. Indonesia	\$2.0 billion

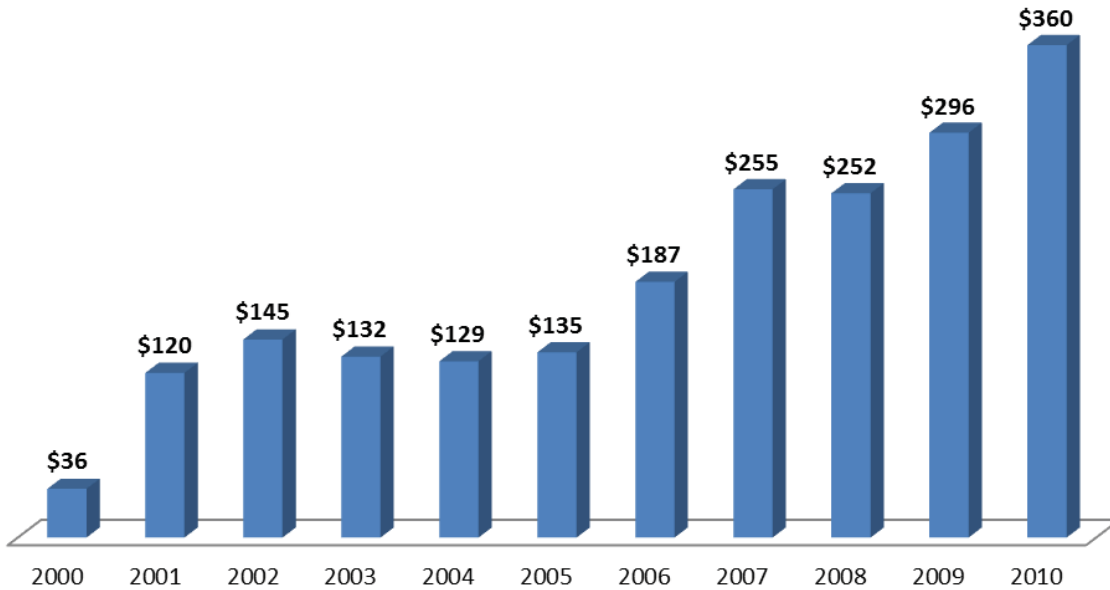
Washington's Top Exports to China, 2010

1. Crop Production	\$4.0 billion
2. Transportation Equipment	\$3.9 billion
3. Waste & Scrap	\$378 million
4. Computers & Electronics	\$362 million
5. Forestry Products	\$297 million

China is Washington's largest export market



West Virginia Exports to China (\$ million)



Growth in West Virginia Exports, 2000–2010

Exports to China: 911%
Exports to Rest of World: 178%

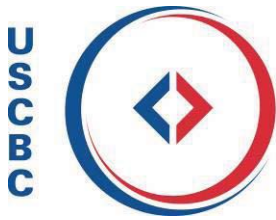
West Virginia's Top Export Markets, 2010

1. Canada	\$1.5 billion
2. Japan	\$408 million
3. Brazil	\$400 million
4. The Netherlands	\$360 million
5. China	\$360 million

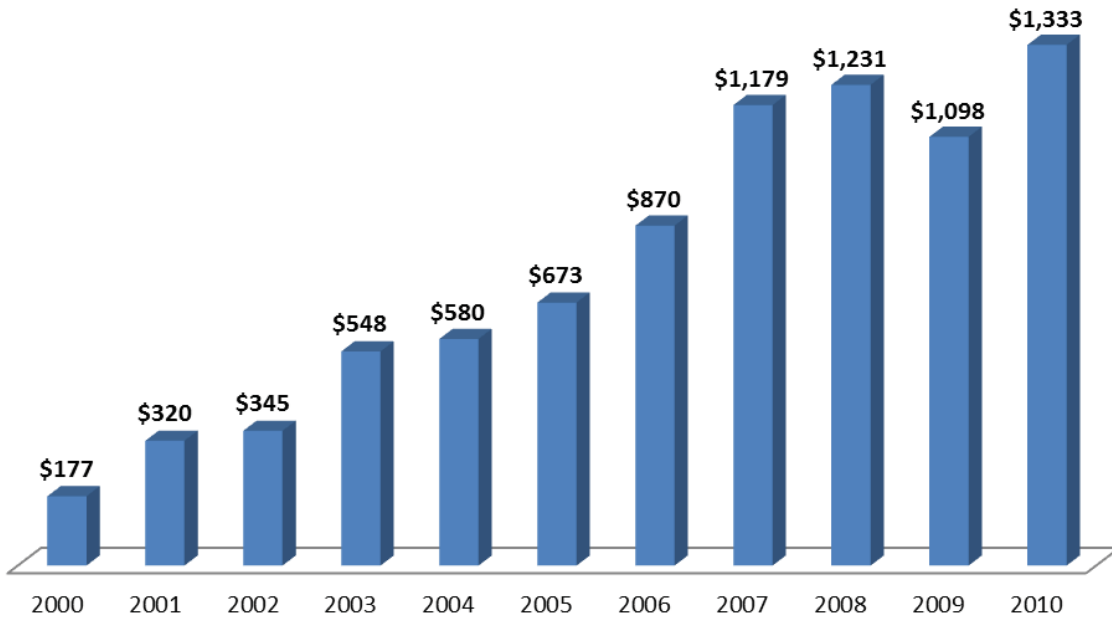
West Virginia's Top Exports to China, 2010

1. Chemicals	\$196 million
2. Minerals & Ores	\$33 million
3. Primary Metal Manufacturing	\$24 million
4. Machinery (except Electrical)	\$22 million
5. Wood Products	\$19 million

China is West Virginia's 5th-largest export market



Wisconsin Exports to China (\$ million)



Growth in Wisconsin Exports, 2000–2010

Exports to China: 652%
Exports to Rest of World: 79%

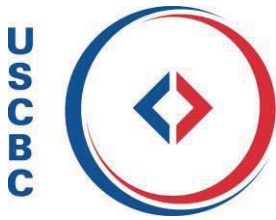
Wisconsin's Top Export Markets, 2010

1. Canada	\$6.0 billion
2. Mexico	\$2.0 billion
3. China	\$1.3 billion
4. Germany	\$745 million
5. Japan	\$731 million

Wisconsin's Top Exports to China, 2010

1. Machinery (except Electrical)	\$424 million
2. Computers & Electronics	\$342 million
3. Waste & Scrap	\$114 million
4. Fabricated Metal Products	\$70 million
5. Chemicals	\$59 million

China is Wisconsin's 3rd-largest export market



Wyoming Exports to China (\$ million)



Growth in Wyoming Exports, 2000–2010

Exports to China: -57%
Exports to Rest of World: 99%

Wyoming's Top Export Markets, 2010

1. Canada	\$238 million
2. Brazil	\$94 million
3. Mexico	\$69 million
4. Indonesia	\$62 million
31. China	\$5 million

Wyoming's Top Exports to China, 2010

1. Chemicals	\$3 million
2. Machinery (except Electrical)	\$349,000
3. Used Merchandise	\$300,000
4. Computers & Electronics	\$279,000
5. Waste & Scrap	\$177,000

China is Wyoming's 31st-largest export market